

To obtain the grand total of all foreign loans made by the United States, there must be added loans made to Canada. According to the records of *The Monetary Times* Canadian loans raised in the United States, since the outbreak of war to the present time, amount to \$284,181,000. The following table summarizes the United States foreign loans:—

LOANS BY UNITED STATES TO—

Europe	\$812,000,000
Latin America	95,000,000
Canada	284,181,000
	\$1,191,181,000

The loans by the United States to Canada, since the outbreak of war to date, according to *The Monetary Times* records, are divided as follows:—

LOANS BY UNITED STATES TO CANADA.

	1914. (Aug. 4 to Dec. 31.)	1915. (Jan.-Dec.)	1916. (Jan. 1 to June 8.)
Dominion Government		\$45,000,000	\$75,000,000
Provincial Governments	\$1,000,000	35,877,000	14,450,000
Corporation	18,690,000	30,640,000	10,115,000
Municipal	6,900,000	32,455,000	14,054,000
	\$26,590,000	\$143,972,000	\$113,619,000

FIRE INSURANCE IN ALBERTA

Preliminary List of Companies' Returns—Premiums and Losses

Fire insurance companies last year collected premiums amounting to \$2,118,892 in the province of Alberta and the losses paid were \$617,231, so superintendent of insurance W. V. Newson informs *The Monetary Times*. The list of companies transacting fire insurance in the province is as below:—

	Premiums.	Losses.
Atlas	\$35,396	\$ 3,774
Aetna	21,076	13,406
Alliance	4,899	958
American	12,270	616
Anglo-American	6,031	1,603
Acadia	7,109	2,274
American Central	12,786	2,757
Beaver	4,721	188
British America	58,652	13,111
British Colonial Fire	8,072	141
British North Western	8,919	1,737
British Crown Assurance	31,734	5,420
British Dominions General	10,925	14,284
California	8,079	75
Canadian	69,564	13,984
Canada National	44,111	4,481
Caledonian	21,703	12,804
Commercial Union	79,351	14,578
Connecticut Fire	9,763	3,372
Continental of New York	16,239	1,851
Century	2,484	25
Continental of Winnipeg	1,559	8
Dominion	12,921	6,087
Dominion of Canada Guarantee and Accident	1,383	47
Employers' Liability	17,115	1,897
Equitable	23,074	2,336
Factories	16,225	1,010
Fidelity-Phenix	27,789	6,906
Firemen's Fund	9,366	5,353
Firemen's of Newark	7,627	723
Fire Association of Philadelphia	3,012	1,796
General Accident, Fire and Life	35,606	3,989
General Fire of Paris	5,819	4,682
Germania Fire	2,358	14,105
German-American	49,273	13,697
Globe and Rutgers	21,952	8,118
Glens Falls	23,485	1,621
Guardian	56,214	10,394
Great North	9,787	1,573
Hartford Fire	41,835	13,763
Home	42,737	7,689
Hudson's Bay	12,453	11,187
Imperial Underwriters	7,831	7,613
Insurance Company of North America	18,758	2,593
Insurance Company of State of Pennsylvania	13,468	780
Law Union and Rock	15,958	1,046
Liverpool and London and Globe	76,045	21,833
Liverpool-Manitoba	38,216	13,234
London Assurance	27,794	4,155
London Mutual Fire	23,683	3,632

	Premiums.	Losses.
London and Lancashire	43,843	10,657
London Underwriters' Agency	2,017	2
Mercantile Fire	15,081	12,706
Mount Royal	7,925	2,066
Montreal Canada	1,643	434
National of Paris	1,891	30
National Ben Franklin	3,540	3,515
National of Hartford	17,436	31,638
National Union	22,481	6,284
Niagara	10,180	2,829
North British and Mercantile	53,277	16,089
North Empire Fire	17,746	nil.
North-West Fire	9,310	2,944
Northern	50,949	20,505
Northwestern National	5,281	3,888
Norwich Union	48,862	18,091
Nova Scotia Underwriters	22,842	8,763
New York Underwriters	15,805	4,735
Occidental Fire	18,621	11,689
Ocean Accident and Guarantee	6,539	nil.
Phoenix of London	31,635	13,000
Palatine	24,037	8,106
Pacific Coast	19,578	894
Phoenix of Hartford	23,938	987
Providence Washington	23,748	12,334
Provincial	2,276	669
Phenix of Paris	120	nil.
Quebec	20,761	8,032
Queen	29,267	8,195
Royal	87,502	27,585
Royal Exchange	38,234	5,225
Scottish Union and National	24,875	4,446
Springfield Fire and Marine	75,269	31,151
Sun	26,606	11,202
St. Paul	33,758	6,228
Scottish Canadian Underwriters	5,762	nil.
Union Assurance	28,568	13,413
Union of Paris	15,370	2,482
Western	48,342	5,872
Westchester	14,039	2,215
Winnipeg Fire Underwriters	12,821	5,518
West of Scotland	4,251	3,029
Yorkshire	34,613	7,036
	\$2,118,892	\$617,231

TACT IN SELLING INSURANCE

Mr. C. H. Carpenter, Toronto manager of the Great-West Life Insurance Company, addressed a meeting of the Toronto Life Underwriters' Association last week on the subject of tact in selling life insurance. He told of many interesting canvassing experiences. That the life insurance agent did not emphasize sufficiently the value of life insurance as provision for comfort in old age was one of the many good points made by the speaker. Mr. George H. Allan, of the North American Life Insurance Company, was appointed member of the committee on new membership. Fifty-seven new members were reported. Mr. Graham announced the programme for the forthcoming convention at Hamilton of the Dominion Life Underwriters' Association, it being generally conceded that the programme will prove one of the most practical since these conventions were inaugurated ten years ago.