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## NOTICE TO READERS

The Canadian Embassy in Kuwait City has in the past identified potential niche marketing opportunities for the fisheries sector, pointing to the existence of potential marketing channels which Canadian fish and seafood exporters might pursue. This document has been prepared with a view to providing small- to medium-sized Canadian fish and seafood exporters with basic information on the Arab Gulf States markets.

The report identifies market opportunities of potential interest to Canadian seafood exporters including data on the Arab Gulf States economies and seafood consumption patterns. Information includes data on imports, marketing opportunities and market access. Major fish and seafood importers-wholesalers-distributors-brokers; International Trade Centres across Canada; and the Geographic Trade Divisions in Foreign Affairs and International Trade are provided for Canadian seafood exporters interested in the Arab Gulf States market.

Care has been taken to ensure the accuracy of the information at the time of preparation. *However, prudent Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the requirements and regulations set by Kuwait, United Arab Emirates, Qatar, Oman, and Bahrain importers and authorities.*

The report is one in a series of "Country Guidelines" prepared by the Sectoral Liaison Secretariat, Foreign Affairs and International Trade. Queries about the report, or other guidelines, should be directed to the Sectoral Liaison Secretariat at 125 Sussex Drive, Ottawa. [Fax:(613) 943-1103]. A version of this document is available through *FAXLINK* at (613) 944-4500.

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