

represents a 1 percent decline from FY 1991, a 24 percent decline from the disbursement figure for FY 1990. When debt reduction disbursements (which are not credited to supplier countries procurement records) are excluded from the disbursement figures, we find that foreign disbursements in FY 1992 were 2.3 percent higher than in FY 1991 and 7 percent lower than in FY 1990.⁶

Notably, total World Bank disbursements for foreign and local procurement amounted to \$16 441 million in FY 1992, of which disbursements for foreign procurement (\$9 038 million) only represented 54.99 percent. **The FY 1992 figure of 5 percent represents the smallest share of total World Bank disbursements that foreign procurement has taken, since FY 1985.** This underscores the trend towards growing local procurement which does not favour participation by non-national firms.

Over the past six fiscal years, developing nations have, on average, earned 38.9 percent of World Bank foreign disbursements for civil works. The disbursement share of Part II countries has also been improving consistently, in the all other goods category, from 28 percent in FY 1987 to 35.4 percent in FY 1992. The procurement share of developing nations in both equipment and consulting categories has shown marginal improvement over the last six fiscal years, but remains relatively low.

The vast majority (88.1 percent in FY 1992) of World Bank foreign disbursements are for the purchase of goods and equipment. The rest is divided almost evenly between consulting (\$585 million in FY 1992) and civil works (\$495 million).

Canadian Procurement Results-FY 1992

Total disbursements to Canadian firms amounted to \$167 million in FY 1992, a decline, in dollar terms of 3.5 percent from FY 1991, and the lowest level since 1985. It should be noted that total World Bank foreign disbursements are at their lowest level since 1986 having dropped by almost 24 percent since FY 1990.

Disbursements to Canada represented 1.85 percent of the Bank's total foreign disbursements in FY 1992, compared to a 1.7 percent share for

Canada in FY 1990 and a 1.9 percent share in FY 1991. When calculating Canada's share, net of the aforementioned

debt reduction disbursements, Canada's performance declined in FY 1992 to a share of 1.85 percent, compared to a 1.96 percent share in FY 1991 and a 2.1 percent share in FY 1990. **Canada placed twelfth behind the remaining G-7 countries, and the Netherlands, Belgium, Switzerland, Brazil and China. Canada had been in tenth place in FY 1991 and in 8th place for the five consecutive years prior to 1991.**

Irrespective of the method of calculation, Canada's share of World Bank disbursements for foreign procurement in 1992 is approximately 1.85 percent, and has shown a moderate decline over the past two fiscal years. By way of comparison, Canada holds a 3.19 percent voting share at the Bank. Exhibits 2a and 2b show a breakdown of IBRD and IDA foreign disbursements by source of supply and description of goods, FY 1992.

Canadian Procurement Performance FY 1985- FY 1992

It is important to focus on trends rather than a years performance because of long project cycles and multi-year contracts. Accordingly, it is interesting to note that, despite the past three years decline in Canada's procurement performance, Canadian procurement in dollar terms actually grew an average of 4.1 percent per annum between FY 1985 and FY 1992. However, it should be noted that this compares with an average annual growth of almost 6 percent per annum in total World Bank foreign disbursements over the same period and thus, despite improvements, Canada's performance has not kept pace with average annual growth in Bank lending.

Exhibit 3 shows disbursements to Canada and other nations from FY 1985 to FY 1992.

Canadian Success by Geographic Region

Exhibit 4a outlines a breakdown of World Bank disbursements in FY 1992 by region, for OECD countries. (The list which includes Non-OECD countries is too lengthy to include in this report). Exhibit 4b outlines Canadian disbursements by region for FY 1988 through FY 1992. The Bank is currently unable to provide disbursement statis-