

possessed by the doctor. A citizen with those parts that mark a man as indispensable for fostering and fortifying all that is good and noble in society. His loss was as great to the church and Sunday-school as it was to his closest friends. His was an unselfish life, largely spent in doing good, lasting good to those to whom he ministered and came in contact with. We extend to the widow and other bereaved ones with whom the loss is most keenly felt our deepest sympathy.

"That the council be requested to look into the matter of dividing the province into districts for the purpose of having councillors representative of such districts, and if thought advisable formulate some scheme to this end."

THE LIQUOR QUESTION.

The following resolution was presented and adopted:

Whereas, at the last session of the Provincial Legislature an amendment to the Liquor Act was passed which provides that a druggist in the province cannot supply a customer with any liquor without a prescription from a qualified physician of the province.

Doing away with the clause which allowed a druggist to supply six oz., or less, upon registering said sale in a book kept for that purpose. The effect of this amendment is obvious, particularly in cases of emergency—it forces the patient to go or send to the saloon.

In many instances children or females are the messengers, and at present we have only the two courses, ask them to get a doctor's prescription, which costs one dollar, or recommend them to go to the saloon. By giving this matter a little thought you will see the injustice we labor under, as we are being called upon by temperance people, who object to going to saloons and require a little liquor for medicinal purposes.

Medical men will often send for it without thinking of giving a prescription.

We also consider it a reflection upon the moral standing of our profession, as we are all satisfied that, with one or two exceptions, no druggist in the province encourages the sale of liquor.

A great many instances of hardship to the public can be related since we have endeavored to carry out this new amendment to the act. We herewith submit the endorsement of the medical men of the city of Winnipeg, showing that they quite appreciate that the new act cannot be carried out.

The association realizes that as it was at your instance that the amendment was passed, you are the proper body to have it repealed, and in the event of no action being taken by you this association instructs the Council to take the necessary steps.—Carried.

The registrar was instructed to address the Government, sending a copy of the above resolution.

Moved by Dr. W. A. B. Hutton, seconded by Mr. E. T. Howard, that in lieu of the preliminary examination re-

quired at the present time by the association,

The preliminary arts or medical entrance examination of the university be adopted, beginning with the spring examination of 1900. The last examination under the present system, to be held not later than September, 1899.—Carried.

Moved by Mr. W. Pulford, seconded by Mr. J. F. Howard, that the Council be requested to look thoroughly into the matter of dividing the province into districts, for the purpose of having councillors representative of such districts, and if thought advisable formulate some scheme to this end.—Carried.

ELECTION OF COUNCIL.

The following members were elected as a Council for the two years next ensuing:

John F. Howard, E. D. Martin, Chas. Flexon, Walter Pulford, Alex. Campbell, W. R. Bartlett, A. R. Leonard.

The following is a summary of the registrar's report:

MEMBERSHIP.

Members 100, increase of 18 during the year.

Clerks 25, increase of 11 during the year.

Apprentices 53, increase of 16 during the year.

FINANCIAL STATEMENT.

March 1897.	
Balance cash on hand.	\$ 586 16
Receipts during the year.	2246 00
	\$2832 16
Disbursements.	\$ 1749 68
Cash on hand.	1082 48
	\$2832 16

ASSETS AND LIABILITIES.

<i>Assets.</i>	
Cash on hand	\$ 1082 48
Real estate.	1860 00
Ontario Mining Co.	250 00
Accounts receivable.	393 00
Chemical apparatus.	236 39
	\$ 3821 87

Liabilities.

Accounts payable.	\$ 709 30
Present worth.	\$ 3112 57

E. E. LIGHTCAP, } Auditors.
H. E. MITCHELL, }

MEETING OF THE COUNCIL.

A meeting of the Council was held Tuesday March 1st, at the Clarendon Hotel. Present—Chas. Flexon, E. D. Martin, J. F. Howard, W. Pulford, A. R. Leonard, Alex. Campbell, W. R. Bartlett.

The principal business transacted was the election of officers which resulted as follows. President, Charles Flexon; Vice-President, W. R. Bartlett; Treasurer, E. D. Martin; Registrar, W. D. Macdougall.

The following members were elected

as an examining board: Walter Pulford, W. R. Bartlett, Alex. Campbell, A. R. Leonard, and the president, *ex-officio*.

To Merchants Only.

Mr. Frank Lawson of Lawson & Jones, has returned from Europe, where he has not only secured more advantageous connections in the pill and powder boxes in such lines as the firm do not make; but has also secured the sole agency for Canada of both English and German Calendar manufacturers. Hitherto there has been considerable dissatisfaction that it has been impossible for a merchant to secure to himself a design in this line. Other firms that control sole agencies, we understand, have adopted the policy of selling through as many sub-agents as they can procure, and though they themselves sell one design to one man only in a town, their neighbors are liable to get the same design from a sub-agent. Lawson & Jones intend to sell direct to merchants only, and enjoying as they do, the confidence and the custom of the entire drug trade of the Dominion, their enterprise in these advertising lines will be appreciated. Note their suggestion in their advertisement in this issue.

Never Miss an Opportunity to Learn.

Every day as it passes presents to you a chance to find out some things you have not previously known—do not miss the opportunity.

You can learn a great many things in your business from your employes, and, if possible, let them be an open book before you from which you can glean facts that they have accumulated in the day's business.

Learn from your customers; remember it is what they think of you that will cause your success or failure in business. If they think well of you, of your goods, of your methods, you will succeed as far as they are concerned, but if they think the contrary, there can be no hope of success.

Find out from the customers what they think, and apply the knowledge to making your store what it should be. Learn from anyone whom you may meet; do not let good advice or good knowledge be neglected, no matter from how humble a source it may be received.

Learn from your own experiences and apply every success or failure in the past as a lesson from which to pattern success in the future.—*Retail Druggist.*