

An Interesting Episode.

In a recent letter addressed to our General Manager for Eastern Asia, Mr. Barnes Moss, of Shanghai, the Company's Manager for North China, says: "My trip to Tientsin was not without incident. A Japanese cruiser pounced down upon us off the south-east promontory early one morning, and signalled 'Stop, or we will sink you.' We stopped. A couple of officers and twenty men came on board and went through our cargo. They let us go four hours later." Mr. Moss's itinerancy is evidently attended with considerable excitement and interest just now. Nevertheless it has not seriously disturbed his success in life assurance. We see in the October "Agency Bulletin" that he ranks fourth for "individual production"—that he has been on the honor list six times in the nine months of this year—and in "order of merit" for the same nine months he ranks second. That is surely an honorable record for any one of our staff. We might, therefore, well say that whoever is all right, Mr. Moss is certainly all right.

We note from the same letter that the General Manager for Eastern Asia is getting up a Chinese calendar, and that Mr. Moss is getting up the design. It is well known that, to be effective to Oriental minds, its embellishment must represent an allegory of some sort. Mr. Moss believes that his choice will be "great Joss" which means, in a matter of this kind, good luck. He explains the allegory thus: "Many years ago there lived together a family of nine generations: they were so well informed in the teachings of Confucius that they excelled all others, and when the final examination came, they won 'hands down'; and from that time forth they became known as the first family in the world." He adds, "This story, you will

note, is synonymus with the history of the Sun Life of Canada—first in everything that is good." Mr. Moss is evidently working up a distinguished and honorable record for himself in China. We wish him every success.



This mass of pure Copper, weighing about 6000 lbs. was found upon the property of the Minong Mining Company, Isle Royal, Lake Superior. It was taken from an ancient mine pit, 16½ feet deep, and is shown just as discovered, bearing ancient stone hammer marks.

Two Sun Life of Canada Men Running.

No matter what may be the result of the coming parliamentary elections in Sherbrooke county, the Sun Life of Canada will be in evidence. Mr. C. C. Knight, the manager of this Company for the Eastern Townships, is the Liberal candidate, and Dr. Worthington, the Company's medical examiner, is the Conservative candidate.

The logic of events forbids us wishing success to both of them. They are two worthy men and no mistake will be made in electing either.

The Sun Life of Canada is
"Prosperous and Progressive."