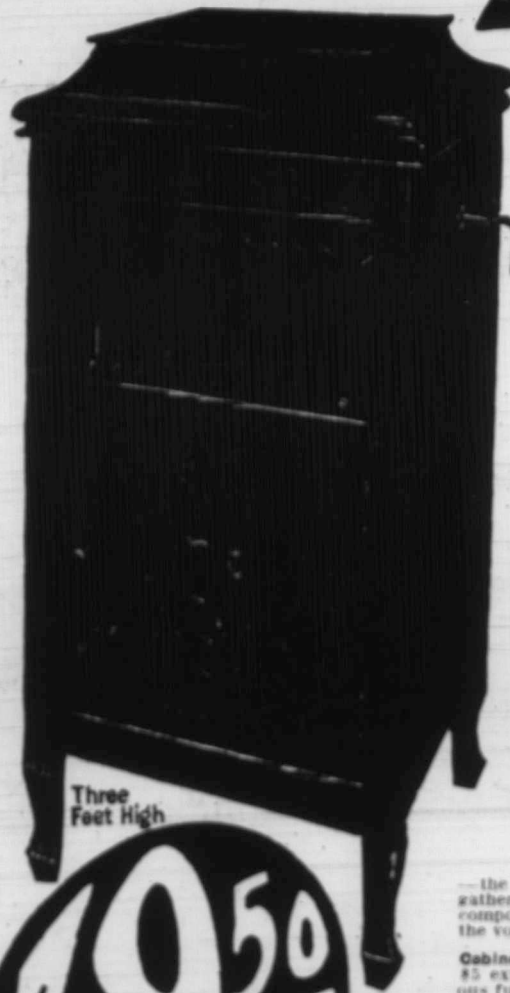




Now! A Full Cabinet Talking Machine at \$39.50 The "Melotone"

Right from the makers. *Nothing Down*—all cash—but it's half price, *because it's factory to you.* Wouldn't you sooner pay \$39.50 cash to the manufacturer than \$75.00 for the same machine on the instalment plan through the retailer? This talking machine is designed and built with the single idea of placing a \$75.00 machine—minus jobber and dealer profits—within the reach of all. **\$39.50 f.o.b. Winnipeg.** Six choice records (12 selections) \$5.10 extra. The very thing for a Christmas Gift.

Tone—The Melotone is rightly named. The tone comes through an all-wood chamber, like violins and pianos—the ideal construction. It gently gathers the faintest undertones of the composition, and it superbly renders the voluminous notes without any rasp.

Cabinet—Encased in a genuine oak cabinet of simple elegance (Mahogany \$5 extra). A piece of furniture which harmonizes with the most luxurious furnishings, yet is not out of place in more homely surroundings. The roomy cabinet holds 70 records—dust-proof and protected.

Improvements—This is truly an all-record machine. It plays Edison's new disc records or Pathe, Victor or Columbia. Needles and jeweled tip for Edison's are supplied free.

Get this machine because you want big value for your money. Haven't you always wanted a real talking machine? Here it is. You know this is not the old style cylinder machine, and you do not need a table or stand with it. The Melotone is complete. Don't wait another day to order because quick action will be necessary to get prompt delivery as our output is limited. Send your remittance in today. Our money-back guarantee protects you.

FACTORY
TO HOME
JOBBER AND
RETAILER
PROFIT
CUT OUT

SATIS-
FACTION
GUARANTEED
OR MONEY
BACK

A FULL
CABINET
TALKING
MACHINE FOR
LESS THAN
OTHER TABLE
MACHINES

THE
Melotone
Talking
Machine
CO. LIMITED
235C Fort St.
WINNIPEG
References: Union Bank,
Winnipeg

Young Men

It will pay you again and again to become a good penman; to be able to write an intelligent letter; to master the principles of business arithmetic; to write a receipt, draft, or a promissory note; to make a transfer of negotiable paper; to write your own leases, contracts, deeds and mortgages. The Success is the largest—strongest—most reliable. It trains more students annually than all competitors combined—employs courteous, competent, skilled teachers. Write for information.

The Success Business
College Ltd.
Winnipeg, Man.

What Should an Engine Weigh?

Abraham Lincoln was asked how long a man's legs should be and he replied, "they should be long enough to reach the ground—and no longer." An engine should weigh enough to do its work—and no more. Years ago it was necessary to cast engine parts very large and heavy, with heavy base and fly-wheel, or the violent explosions and fast and slow speeds of the old style engine would tear it to pieces.

Six years ago the Cushman Motor Works designed a new type of farm engine weighing about one-fifth as much per H.P. as other farm engines, but so well built, balanced and governed that it ran more steadily and quietly than a farm engine was ever known to run. Some people laughed, and said that an engine weighing only 100 lbs. must be a toy, but when they saw the Cushman at work beside heavy engines weighing five or six times as much, they realized that weight does not mean power, and that the Cushman is a giant in power for its size.

Cushman Light Weight Engines

40 to 60 Pounds per Horse Power

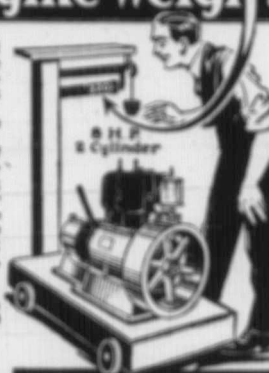
4 H.P. Weighs Only 190 lbs. 15 H.P. Weighs Only 780 lbs.
8 H.P. Weighs Only 330 lbs. 20 H.P. Weighs Only 1200 lbs.

Cushman Engines have Throttle Governor and Schaebler Carburetor, insuring regular speed even on jobs of irregular loads, like sawing. Their perfect balance also helps to make them steady, insuring unusual durability and freedom from engine trouble.

The 4 H.P. and the 8 H.P. are mounted on trucks, if desired, and may be pulled around by hand. These are very useful engines, as besides doing all work heavy engines do, they may be attached to machines in the field, as 4 H.P. on grain and corn binders and 8 H.P. on hay balers. All engines over 4 H.P. are double cylinder, which means steadier power.

The Cushman is not a cheap engine, but it is cheap in the long run. Engine book free.

Cushman Motor Works
Dept. D, Winnipeg, Man.



Before Buying Any Engine Ask These Questions

How much does it weigh? If it weighs more than 50 lbs. per horse-power, why? Is it throttle governed? A throttle governor insures steady, quiet economical power.

Alberta Co-operators' Annual

Continued from Page 10

points without having sheds in which to store coal during the summer and early fall months. The building of these sheds was approached very carefully, it being decided at first to only build one or two-bin sheds. Only two or three had been built, however, when it became very apparent that these sheds would not meet the requirements of the locals nor enable us to handle the business to the best advantage. All the coal sheds recently built have been three-car sheds and in one instance four-car. The volume of coal business handled during the months of September and October of this year is, we believe, evidence of the success of this expansion, orders having been received for 658 cars of coal, 239 of which have been shipped and 419 of which are now on order.

Steps have also been taken during the past year to develop the lumber end of our business.

Livestock Department

We are pleased to be able to report considerable growth and development in the livestock business. The total volume of business handled during the thirteen months, August 1, 1915, to August 31, 1916, inclusive, is as follows:—

No. of Cars Consigned	No. of Co.'s Cars	Part Part	Consigned Company	Total Cars Handled
231	351		46	628
No. of Head		Total		Total
Hogs	Cattle	Sheep	Comm.	Value
36,224	3,545	659	\$4,875 40	\$878,042 78

As compared with last year, this shows a decrease in the amount of business handled. Considering, however, the great reduction in the amount of hogs to be marketed in the province, this is hardly a fair comparison; as compared with the number of stock marketed in the province, we have handled a larger percentage this year than last. The percentage of the volume of business passing thru the Calgary yards handled by us has increased from 13 per cent. during 1914-15 to 19½ per cent. during 1915-16, with eight commission firms, including ourselves, operating. Taking hogs alone, we have handled on a conservative estimate 21 per cent. of the hogs passing thru the Calgary yards, not including extensive shipments made direct to Toronto from main line points on all three railways.

It might be mentioned that only a very small percentage of this last year's business was handled during the first four months of the year—August, September, October and November, 1915—the short crop of 1914 resulting in hogs not being ready to market until late in the fall and also everyone being busy threshing the big 1915 crop. The result of this was that the large percentage of last year's business was handled in the nine months, December to August inclusive, a comparison of the nine months of 1915-16 from December to August inclusive with the corresponding months of 1914-15 showing an increase in the volume of business done thru our stockyards office as follows:—

No. of Cars Consigned	No. of Cars Part Company Handled	Total Cars
173	337	33
158	137	19
17	200	14

	Total Cars Handled	Hogs	No. of Head Cattle	Sheep	Commis- sions
Dec. '15-Aug. '16 (inclusive)	545	33,080	1,993	456	\$4,142.40
Dec. '14-Aug. '15 (inclusive)	314	22,598	1,561	...	2,485.00

Increase in 9 mos. of 1916, over 9 mos. 1915..... 231 10,491 432 456 \$1,657.40

In addition to the 628 cars of livestock handled thru our stockyards office during the past year, we have purchased a number of cars of stock cattle, etc., on buying orders, and have also done an extensive and profitable yard and gate buying business. The largest number of cars handled in any one month was 82 cars in the month of August, 1916.

New stockyards have recently been opened in Edmonton. These yards, creating, as they do, a public market, will with the support of the farmers fill a long-felt want and tend to raise the price paid for livestock in the northern part of the province, there having been in the past a difference of around 50 cents a hundred between the price of hogs in Edmonton and Calgary. We have recently opened

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