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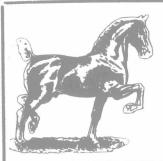
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The Great Annual Auction Sales will be held this year as follows:

Registered Clydesdales. Feb. 27, 191 Registered Percherons, Feb. 28, 1912

Send your entries in at once for the above sales. J. HERBERT SMITH

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A full stock of CLYDESDALES, imported and home-bred, always on hand, at prices and terms to suit breeders. Correspondence solicited.

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Four years old, by Benedict. He is a beauty and sure toal getter. AND TWO TWO-YEAR-OLD STALLIONS. VERY CHEAP.

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If you want a Clydesdale or Shire stallion or filly, or a Welsh pony, let me hear from you. I have the best blood of the breed. Horses over a ton in weight. Colts that will grow to the ton and over, with taultless characters, style and quality. I will not be undersold, and your terms are my terms.

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ROSEDALE HAS FOR SALE first-prize three-year-old, two-year-old and yearling imported Shire stallions at Toronto, 1911. Also first-prize STOCK FARM three-year-old Standard-bred stallion at Toronto. A number of imported Clyde and Shire mares in foal. Also a few SHORT-HORN BULLS. For further particulars write: J. M. GARDHOUSE Eight miles from Toronto by G. T. R., C. P. R., and electric railway. Long-distance telephone. ONTARIO WESTON,



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We wish to announce to all interested in the best Clydesdales that about Oct. 1st we sail for Scotland for our 1911 importation. If you want a show stallion or filly, watch for our return. BARBER BROS, Gatineau Pt., Quebec.

Clydesdales, Stallons and Filles, Percheron Stallons My 1911 importation have arrived—20 Clyde stallions, 18 Clyde fillies, 6 Percheron stallions. I have many winners at Old Country shows. Big, choice, quality stallions and mares, bred from the champions, and the best Percherons in Canada. Prices right. T. D. ELLIOTT, Boiton, Ont. Long-distance 'phone.



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HIGH-CLASS IMPORTED CLYDESDALES I have Clydesdale stallions and fillies for sale, every one of them strictly high-class in type, quality and breeding; stallions over a ton and very fleshy; fillies of suberb form and quality. If you want the best in Canada, come and see me. JAMES TORRANCE, Markham, Ont.

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Mount Victoria Stock Farm, Hudson Heights, P.O. We have for service this season the Champion Imp. Clydesdale stallions Netherlea, by Pride of Blacon, dam by Sir Everard; also Lord Aberdeen, by Netherlea. and the Champion Hackney stallion Terrington Lucifer, by Copper King. For terms and rates apply to the manager.

1. B. MACAULAY, Prop. ED. WATSON, Manager.

ing life.'

DETERMINED TO BE OF THE BEST.

Like many another Glengarry boy, Mr. McLeod started life with the determination of being the very best at what he undertook, and that is why to-day almost every turn in his business career as employe and employer spells success. While yet quite young in the milling business, as well as in years, Mr. Mc-Leod went to the United States. He went there not only to better himself financially, but to gain knowledge of milling generally. While working in several small mills just as an ordinary miller, his ambition led him out along the desire to be an expert miller. He believed there was more money in it, and he was not long in proving it to be so. He knew that to be an expert miller he needed lots of experience, and to get it meant to travel and learn as he travelled. He did so, spending a number of years on the other side of the line in such large cities as Buffalo and other milling centers, and by this time he felt he had gained the knowledge necessary to claim for himself the title of "Expert Miller," and he spent the next six years—to put it in his own words-"showing the other fellow"-first, in the United States, and then in Canada, and he was enthusiastic in showing "the other fellow" where his mill was at fault-why his flour was not the best -where his expenses were too highwhere he could afford to spend morewhat was needed to modernize-to improve, yes, to the point of revolutionizing more than one man's ideas, and his

HAS PRACTICAL KNOWLEDGE.

it ought to be.

milling plant as well, to make it what

Mr. McLeod has the practical knowledge and the mechanical intuition—the milling genius-to take his coat off if necessary, and work out these improvements, and to his credit be it said, that many a lagging grist mill was thus sur-charged by this "live wire" in the milling industry, and is to-day a center of industry and enterprise, rather than simply a convenience to a community of farmers who have a few bags to grind for home consumption, or supply the local bakerman with a few barrels of flour to meet the demands of his limited

To any person who was keeping an eye on young McLeod's career, it was apparent that he would not rest satisfied until he owned a mill of his own. and then he still would not be satisfied until he had made it the biggest in the country, and his history is reading up

To-day, A. C. McLeod is president and eneral manager of the McLeod Milling Company, of Stratford-the mill with a history. Some people say there has been a mill on this site for as long as Stratford has been on the map. This may or may not be the fact, but there was a mill here in 1885, owned by Hodd & Cullen, which had, it is understood, an output of about 250 barrels a day, but that mill became a prey to the flames, and a new one was erected on the present site, and when Mr. McLeod hought out this business eight years ago. the output was only about 150 barrels a day. To-day, the output of the Mc-Leod Mills is 500 barrels a day, over 150,000 barrels a year, and which, in round figures, means that the McLeod Mills are doing a business of over one million dollars a year, and Mr. McLeod is figuring every day on how he may improve and expand the plant to meet the demand for his goods.

TO GIRDLE THE GLOBE.

Mr. McLeod's plans keep him in touch with all the importing countries. would seem that soon he will be able to say, as some other national industries have been able to say, that the sun never sets on some one or other of the McLeod brands of flour.

Another of the secrets of success of this great milling enterprise, putting it just as Mr. McLeod puts it when he introduces his goods, "We have set a high-quality standard, and we live up to the standard, and guarantee it to our customers."

Mr. McLeod says, "I am going to get all the glory and advertising there is to be had out of the product of my own

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