

- (2) For exportation: (a) raw materials, (b) manufactured products,—to what countries exported, and how used in those countries.

General study of Foreign Markets:—distance, climate, population; habits; credit; currency; stability of government; customs tariff; competition; transport facilities.

Importation:—

Products imported; from what countries imported; for what purposes employed,—(a) for direct consumption, (b) as raw material for industry; special reference to raw materials exported from Canada that come back in the form of manufactures.

Economics of Transport.

This course deals with the following subject-matter:

Water Transportation: Ocean shipping; services, rates, and organisation; shipping and navigation policies of the leading commercial nations; lake, river, and canal transportation in Canada and the United States.

Railway Traffic: Organisation and service of the traffic department; systems of rates; traffic problems, such as car service, demurrage, and claims; legislative regulation of operations.

Trade Returns and Trade Journals.

This study will include an analysis of Board of Trade returns, consular reports, and other sources of information on trade and commerce.

Investments.

A course of lectures dealing with: The nature and variety of securities; government stocks and bonds; municipal bonds; railroad securities; corporation stock and bond issues; real estate mortgages; analysis of financial reports; tests of investments; care of investments; the Stock Exchange market; investment by banks, trust companies, and insurance companies.

History of Commerce.

A review of the history of commerce from the dawn of civilisation to modern times, tracing the influence of physical, economic, political, and technical factors in its development.

Drawing.

FIRST YEAR.

Outline of course:—

A training of the student to handle the pencil freely in making sketches or simple drawings of things; the execution of sketch plans and side and