

MULTILATERAL DEVELOPMENT BANKS

Canada is a donor member of a number of multilateral institutions which finance physical and social infrastructure projects throughout the developing world. The World Bank Group, based in Washington D.C. is the largest of these institutions. Others include the Asian Development Bank (Manila), European Bank for Reconstruction and Development (London), Inter-American Development Bank (Washington), Caribbean Development Bank (Barbados), and African Development Bank (Abidjan). Their activities generate substantial procurement opportunities for Canadian suppliers of goods and services, which are normally awarded on the basis of international competitive bidding.

Interested firms with relevant expertise are encouraged to seek the assistance of the commercial divisions of Canadian embassies or high commissions in specific borrowing countries for their assistance with marketing initiatives. As well, the Canadian Embassies in Washington, Manila and Abidjan, and the Canadian High Commission in Barbados include specialist staff who provide support and commercial counselling that is focused on the institutions headquartered in these cities.

Consultants should register with those institutions that are of interest to them.