## APPENDIX "D"

## B. & H. Manufacturing Company

3461 Roeding Road, Ceres, CA 95307 Calvin E. Bright, President.

(209)537-5785

B.&.H. produces food packaging machinery, rotary labelling machinery, can handling equipment, and wine packaging machinery. The company employs sixty people, is a member of PMMI and is represented in Canada by Tekpak Automated Systems in Toronto.

## Biner Ellison Manufacturing Company

1101 North Main Street, Los Angeles, CA 90012 E.S.Hunt, General Manager.

(213)225-8162

Biner Ellison is a member of the PMMI. The company produces machinery for aerosol filling, bottling, canning, capping, conveying, corking, cup filling, viscous and semi viscous liquid filling, labelling, and unscrambling. The company employs thirty five people; it's Canadian distributors are Nova Packaging Machinery in Montreal. Mr Hunt would be interested in looking at Canadian products. Biner Ellison do distribute Resina equipment (Brooklyn, New York) because they are tied up with that company.

## Andrews Packaging Machinery Co.

346 C East Carson Street, Carson, CA 90745 Mr Andrews.

(213)830-7480

Andrews Packaging produce net-weighing machines and overwrappers. The company's best selling line is a \$7000 net-weigher (sales are 30-35 units per annum). Andrews sells all over the U.S. and has two salesmen. Mr Andrews is definitely interested in meeting Canadian manufacturers who require representation on the West Coast. He is primarily interested in strapping, labelling, and overwrapping equipment. The company exhibits at both West-Pack and the PMMI Show.

Decco Tiltbelt, Division of Pennwalt Corp.

1713 South California Avenue, Monrovia, CA 91016 Don Titus, Sales Manager.

(213)358-1838

Company produces machinery for fruit and vegetable handling and packing including waxing; is not a member of the PMMI. Might be interested in looking at Canadian equipment if it has a bearing on fruit and vegetables.