REPT4D

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :511-KUALA LUMPUR

SECTOR :011-OIL & GAS EQUIPMENT, SERVICES

MALAYSIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 4 -Promote technical & managerial training programs for petroleum industry -Continue to attract more Cdn suppliers to Mlsia -Introduced additional candidates for Petronas/ PRI advisory committee QUARTERLY RESULTS REPORTED:

-Asipid invited to submit proposal to Permata. Petronas Human-Res VP has visited Cdn R&T fac. -4 add.Cdn coys now represented locally & currently bidding.

-Appt of 2 Cdn expected to raise Cdn profile

TRUEBALE CON EXPOSIBLE TO EMERCING CONTERCIAL OPPORTUNITIES

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ACTUES (AT 14 4058 RATING AN CON SUPPL IN AND OF WELLESS

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exarters 2 Financing for Inconfing releases missing unsimiling Spectrocom Engineering and CCC with project of JTM; product suminar for AIT Canada to Haicydian governmans officials; Reacts formion; Canterwood,

DETRICTED OF MERCH Y JUST SALES

Director of build (the unit to visit complement meeted 51 an acrist screw contract,bun defens telecome mission scheduled for Auguberche wor astallite data interprétetion contract;Two Edn companies signed agency agreements.

Senetroom study completes amont project logilumentations 4 belocces firms participated in Souther mineters Datareally auniver extracted 58 agents and end-operas 3 leviteeus from STR for traft program.

StorfCCC argued ACL Dec 89; proceeding with statework acquitations. All addition and traceloud. Four Connections firms represented at femate density Conference. 43