

BUSINESS AGENDA

Toronto — May 24, 1996 — An intensive, one-day seminar on **Export Project Financing**, featuring addresses by senior executives of major firms, will include such topics as: international markets and industry opportunities; techniques for short- and long-term financing; and sources of capital, debt and equity for infrastructure projects; how to address an export opportunity; and how to assess risks and package a project. For registration (\$250.00) information, contact Kate Sutton, Ryerson Polytechnic University, Continuing Education, Tel.: (416) 979-5310; Fax: (416) 979-5277.

Winnipeg — May 30-June 1, 1996 — A **Doing Business with India** conference will explore export possibilities and investment opportunities for Manitoba's private and public business sectors in this rapidly emerging market of 250 million people. The conference is sponsored by The National Indo-Canadian Council (Manitoba Chapter), The Asia-Pacific Foundation of Canada (Manitoba), and The State Bank of India. For more information or a registration package, contact Leslie Zegalski, Tel.: (204) 945-2256, Fax: (204) 948-2253; Hemant Shah, Tel.: (204) 694-5505; or Anupam Sharma, Tel.: (204) 949-1144.

Edmonton — June 4, 1996;
Regina — June 5; **Mississauga**

— June 13 — Sponsored by the federal government International Trade Centres, **Making Trade Shows Work** is a series of workshops presented by Barry Siskind and designed for show co-ordinators, sales managers and staff who are involved or plan to become involved in trade fairs. For information, contact International Training and Management Company, Tel.: 1-800-358-6079 or (519) 927-9494; Fax: 1-800-358-6084.

Ottawa — June 9-12, 1996 — Organized by Natural Resources Canada and the Japan Building Research Institute, the **Third Canada/Japan Advanced Housing R&D Workshop** is designed to further R&D collaboration to improve energy efficiency and environmental performance of Canadian and Japanese housing. The workshop, held in conjunction with the Canada/Japan R2000 Program Annual Meeting, focuses on innovative wall systems for hot, humid climates; ventilation and indoor air quality; integrated HVAC systems; and fire- and seismic-safe wood frame assemblies. Participants will visit some of Canada's best building research laboratories, including the Institute for Research in Construction, Forintek, as well as some of Canada's most innovative housing projects. For information, contact Darinka Tolot, Tel.: (613) 943-2259; Fax: (613) 996-9416; Internet: darinka.tolot@cc2smt.pnrcan.gc.ca

Montreal — June 18, 1996;
Toronto — June 19; **Vancouver** — June 21 — An **In-Vitro Diagnostic Device Work Shop Training Seminar** will address U.S. Food and Drug Administration (FDA) requirements, labelling, good manufacturing practices, biological products and medical device reporting. The seminar is organized by the Canadian Embassy in Washington, with the assistance of the U.S. Food and Drug Administration and in collaboration with Industry Canada/International Trade Centres. For more information and registration (\$75.00), contact Manuel M. Ellenbogen, Canadian Embassy, Washington DC, Fax: (202) 682-7619 and/or Mario Perek, Industry Canada, Toronto, Tel.: (416) 973-5033, Fax: (416) 973-5131; Ms. Annie Desgagne, Industry Canada, Vancouver, Tel.: (604) 666-1429, Fax: 604-666-8330; and Serge Hebert, Tel.: (514) 283-8813, Fax: (514) 283-8916.

Line of Credit Clarification

In our April 15 issue, the *New EDC Financing for Canadian Exports to Latin America* article should have read: the proposed line of credit extends "coverage to Costa Rica, El Salvador, Guatemala, Honduras and Nicaragua, several of which were not previously covered by EDC."



DFAIT's InfoCentre provides counselling, publications and referral services to Canadian exporters. Trade related information can be obtained by contacting the InfoCentre at 1-800-267-8376 (Ottawa region: 944-4000) or by fax at (613) 996-9709; by calling the InfoCentre FaxLink (from a fax machine) at (613) 944-4500; by calling the InfoCentre Bulletin Board at 1-800-628-1581 via a computer modem; and by visiting the InfoCentre Internet World Wide Web site at <http://www.dfait-maeci.gc.ca>.

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