

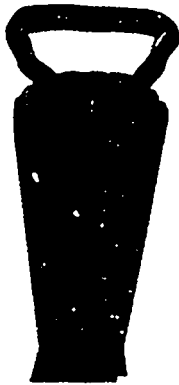
MEN'S FURNISHINGS.

JOHN MACDONALD & CO. inform us that the increase of business in their men's furnishings and haberdashery department is very satisfactory; they attribute this to their ability in securing so many manufacturers' clearing lines, over-makes, and special lines, all bought for prompt cash, and keeping their stocks fully assorted with staple lines. They are daily receiving shipments in this department, the latest being in both men's and ladies' neckwear and Jubilee goods, such as handkerchiefs, flags, belts, buckles, brooches and silk handkerchiefs.

"We are receiving large orders daily," said Brophy, Cains & Co., "for sweaters. We have men's and boys' in all colors in stock to retail from 25c. to \$1.50 each." They are showing a new line of boys' sweaters with American collars.

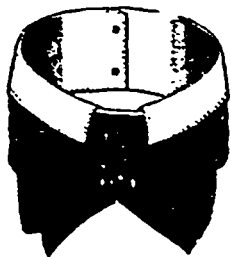
S. Greenshields, Son & Co. have something new in men's fancy front and cuff shirts. They have also a complete range of Windsor ties in clans and fancies.

Tooke Bros. are showing a complete range of Ascot ties, now the fashionable shape in New York. Black satin, scarlet and "Royal" purple silk, and white pongee silk are the shades and materials which are having the largest demand. "Royal" purple is the Jubilee shade, and will be worn by every patriotic Canadian between the 24th of May and the 22nd of June. Stock ties for ladies will be the correct style to wear with bicycle costumes. Black, Royal purple, green and scarlet are correct. Ascot and Clipper shapes are the most in demand. Terry and Erminie collars make a very pretty combination with these shapes. For further particulars and prices write to Tooke Bros., Montreal.



Tooke Bros.

James Johnston & Co. are showing special novelties in this line suitable for sorting trade; their range of fancy knot ties at \$1 is marvelously cheap.



Tooke Bros.

James Johnston & Co. are showing a standard line of brown balbriggan shirts and pants at \$3.60 a doz. This is the best value in the trade, without exception. Their range in other qualities of balbriggan and light natural wool underwear is unexcelled. Another specialty is hosiery cotton and natural wool $\frac{1}{2}$ hose in immense variety.

Mill clearings in underwear and hosiery is one of Caldecott, Burton & Spence's specialties at this time of year, and we are informed they are now offering at very low quotations a number of effective lines that will help to swell the sales of progressive retailers' hosiery departments.

While the retail dry goods merchants of Montreal do not think the change in the tariff will injure them much, yet they feel in harmony with the shirt and blouse manufacturers, who will have to stop making blouses on account of the duty being taken off the ready-made goods and put on the raw material.

J. J. Hannan, who has one of the largest men's furnishings stores in Montreal, says in regard to the new tariff. "I don't see that it will affect the retailer very much, but think it will be hard

on the shirt manufacturer on account of the duty being lowered on the finished article and increased on his raw material, which I think is not altogether fair."

Striking and intermixed colorings are a feature of gentlemen's neckwear this season. Glover & Brais are showing a very varied and carefully selected assortment of these goods.

Glover & Brais report enormous sales of bicycle hose and sweaters. This firm is showing some special lines in these goods.

H. J. Caulfeild & Co.'s range of balbriggan and light weight summer wool underwear is complete in all sizes. Another shipment of their popular numbers in cambric handkerchiefs just received.

H. J. Caulfeild & Co. say: "We have secured a big snap in American black twill I.R. coats with 26 in. detachable capes, and we claim these as the best value in the market."

H. J. Caulfeild & Co. are just passing into stock a range of English cambrics in popular designs and colorings, along with American novelties purchased last week for their popular colored-front shirt. The success which has attended these goods with the trade warrants the claim that they are among the most popular goods in the market.

Special value in suspenders is shown by Wyld, Grasett & Darling, in men's, youths' and boys'. A fine line to retail at 25c.

Wyld, Grasett & Darling say there is a special demand for summer underwear by Canadian makers, including balbriggans in brown and natural color and natural wool. The house is well assorted.

Wyld, Grasett & Darling report a large demand for sweaters, cardinals and dark shades being in favor, and the roll collar rather than the turn down being in demand. In the west the striped cape is popular.

FAILURE AT HALIFAX.

THE old-established house of John Silver & Co., Granville street, Halifax, suspended payment on Friday, April 30. This firm has been a familiar landmark for over half a century and was thought to be in a very sound condition. The liabilities are about \$35,000. The assets are nominally put down at about the same figure, but are subject to considerable shrinkage. On Friday a chattel mortgage for \$5,542 to John Strachan, trustee of the estate of William Storey, was recorded, and also one for \$4,600 to Mrs. Eliza Storey. These securities cover stock-in-trade and personal effects in business premises and were for money advanced and at interest in the business. The members of the firm are A. M. Payne and Harvey Crowell.

JOBS IN STAPLES.

Wyld, Grasett & Darling are offering a job line in honeycomb suits in fancy light stripes and checks. Costume flannelettes are clearing at mill prices. A line of American sateens, indigos, spots, stripes and fancy colorings are a feature. The ready-made pants and overalls, which are being sold at close prices, are shown in a full assortment of patterns and sizes.

A MAMMOTH PILE.

One of the sights of the trade is a pyramid of K overalls in W. R. Brock & Co.'s warehouse, reaching nearly up to the ceiling. It is a line they are making a run on and selling stacks of. Send for a sample dozen to retail at 75c.