POOR DOCUMENT

THE FVENING TIMES AND STAR, ST. JOHN, N. B., FRIDAY, DECEMBER 1, 1922

Ralph Connor Deals With the Problem of Industrial Troubles - Relations and Ethics on War Basis.

(Toronto Telegram.)
Dr. C. W. Gordon (Ralph Connor irman of the Industrial Relations loard of Manitoba, set forth in an

Board of Manitoba, set forth in an illuminative way the problem on industrial relations before the Canadian Club today and his points drew frequent applause.

Industrial relations today are on a war basis, not a peace basis," he declared, "Industrial legislation is war legislation and industrial ethics are war ethics." Everybody knew that war was futile and victory as expensive as defeat. They had learned that in the great struggle but seemed slow to learn it in industry. Strikes should relegated to the past.

It was astounding how little knowledge men had of their own business and its fundamental facts.

He defined industry as "the application of co-operative energy to raw material for the service of the community."

There are four factors in such cooperation: capital. management, labor and the community. This co-operation on the basis of mutual rights and responsibility was absolutely necessary t success. Capital was an absolutely necessary factor. It was potential. Capital must secure a fair return. If it was lost then the industry failed deservedly.

ous as the picture above would indicate. The special Reopening Sale, which was to celebrate a complete replenishment of stock and at the same time raise ready cash, ends late tomorrow night.

**S50,000 Drop is Due to Beigian Congo Find of Rich Ore.

Denver, Col., Dec. 1—Radium has dropped \$50,000 a gram in price, it was learned when the Standard Chemical Company closed its capacitic property.

BUNYAN TOMB RESTORED BUNYAN TOMB RESTOPED

The Lure of The Jewelry Sale DISCOUNT "CHECK"

Seattle Clothiers Find That It Beats Others' Advanced Clearances - Better Than Reduction.

Customers of King Bros Company ealers in haberdashery and men's lothing, of Seattle, Wash., receive a essage in holiday dress a few weeks before Christmas, and what looks like a check for \$10.

The letter is so folded and enclosed that, upon removing the contents of the envelope, a credit certificate, very much resembling a check in appearance, falls out. Man knows the pleasure of finding a check in a letter. It isn't really a check, however,

but rather a credit certificate, good for Guaranteed Jewelry graded according to Government standards of

fine quality, coupled with extraordinary prices, has thronged the store and sidewalk of L. L. Sharpe & Son these past few days. That their new offerings met the popular fancy for price and quality is rather obvi-

The special Reopening Sale, and at the row night.

It isn't really a check, however, but rather a credit certificate, good for \$10 on the purchase of a man's suit or overcoat before December 20. The certificate is printed on standard check paper, numbered and dated in red ink, with the amount printed in red in imitation of the printing done by a check protector.

An accompanying letter appeals for early Christmas shopping in this manner: "This year we are putting our 'shop' early' appeal to a limited number of our valued regular patrons in the form of a money-saving inducement which explains the attached credit certificate issued in your favor. Please note that this certificate is good only until December 20."

The plan has behind it, however, but rather a credit certificate is printed on standard check paper, numbered and dated in red ink, with the amount printed in red ink, with

Seasonable Needs, and Many Christmas Gift Suggestions on Sale Saturday All Through the Store. Come and Visit the Toy Wonderland Too.

200 SILK DRESSES The season's choicest offerings. Regular values \$30 to \$52.50. On Sale Satur-

day at \$24.60.

This is an exceptional sale, as one customer quoted yesterday: "If you don't sell these lovely dresses St. John people must sure be slow." See them yourself.

IMPORTED MODEL COATS

Exclusive Styles.

Meaning we only have one Coat of a number. These have Beaver, Coon, Lamb, Opossum, Beavereen Collars, and fur trimmings. Models as high as \$125.00. Every Coat will be offered at a splendid saving for Saturday. No matter what Coat you want, buy it for less on Saturday.

Finest quality French Seal, Beaver Collar and Cuffs, or Sable No. 1 quality, guaranteed— \$198.00—

A real bargain. All sizes.

70 INCH SEAL THROW Trimmed with four tassel ends of Fur Balls. Has one pocket in each end of Stole. Made of Electric Seal. Skins blended together very skilfully.

A big bargain for Saturday, \$14.90.

FINEST GRADE IMPORTED CHECKED BACK WOOL WHITNEY COAT

Leather trimmed. One of the best Coats we have seen this season. Many houses asking a great deal more for the same Coat. Regular \$35.00.

Saturday, \$19.90.

FAMOUS \$1.39 YARD SILK Lowest price Silk for this fine quality Messaline Silk since 1914. Black only, 36 in. vide. Of exceptionally fine black. This is advertised for Saturday only.

STAMPED GOODS Big choice of finest quality Linen and Cot-on Centres, Runners, Camisoles, Gowns, and Aprons, etc.
25 per cent off regular price.

ALL SOLID LEATHER VANITY BAG Three piece set consisting of Mirror, Lipstick and Powder Puff. Floral Lining.
Colors, brown, black, grey, navy.
Saturday, \$1.50
Less Then Half Price
SAMPLE BLOUSES

Imported Blouse Models, regular up to

STAMPED GOODS

Travellers' samples of Fancy Christmas Linen. A complete assortment of finest grade Linen at bargain prices. We received 50 per cent off samples. Out they go to you Saturday at half price. SILK SCARFS

Manufacturers' sample clearance. Bought at our price. Out they go to you at \$2.25 each. Regular \$4.50 to \$6.50.

HANDKERCHIEFS Crepe de Chene, Georgette, Canton Crepe, Satins. Very best quality. Season's new styles. This lot of Blouses are the supreme offering of our Blouse section this year. Just splendid Christmas gifts at ridiculous prices. We offer you a selection of Christmas Hand-kerchiefs at such prices as cannot be duplicated elsewhere. Imported direct from Switzerland. See our prices.

F. A. DYKEMAN & COMPANY

Thomas Kiwanis Club at the regular necessary if the health officials were to succeed in their work, he explained to the Faculty of Public Health, West-

ANDUR'S

Those wishing to participate in the benefits of the great clearance of Amdur's \$60,000 stock, and who have not yet visited the store, should not delay too long, as Amdur's are exerting every effort to dispose of the goods as rapidly as possible, in order to get back to normal and prepare for the regular Xmas trade.

A Few of the Astounding Fire Sale Quotations Follow:

For Women

LADIES' COATS\$1.00 LADIES' SUITS\$1.00 LADIES' VESTS 10c. LADIES' HOSE 10c. pair LADIES' FLEECE LINED BLOOMERS... 59c. LADIES' GAITERS (no trying on).... 25c. pair

For Men

LEATHER GLOVES and MITTS, \$2.00 vale'...... 25c. pair MEN'S WOOL COMBINATIONS...... 98c. MEN'S BLACK, BLUE and RED LABEL UNDERWEAR 98c. MEN'S SWEATERS 98c. MEN'S SOX 10c. pair MEN'S TROUSERS 98c. BOYS' SWEATERS 69c. CHILDREN'S HOSE 2 pairs 25c.

SHAKER FLANNEL, 1 yd. wide....16c. yd. CRETONNES 10c. yd.

For Children

Sale Hours: 9 to 11.30 a. m.; 1 to 5 p. m.; 7 to 9.30 p. m.

No Charges

No Refunds



Rose and Copen.

Christmas Special Silk **Boudoir Caps**

No Approval

Just Arrived

A Wonderful Bargain at

\$12.85

Mannish tweeds, belted models with plain or raglan shoulder, strap cuffs, patch pockets, some with fur collars, some with leather buttons; many of them with plaid backs. All sizes 16 years to size 42.

Underwear

Fine ribbed combinations, long sleeves, ankle length.

Sizes 36 to 38 \$1.15 Sizes 40 to 44 \$1.30 Turkish Towels \$25c

45c 60c Each a bargain at its

Silk Hosiery

ALL WANTED SHADES

Pure thread silk hosiery. sub-standards, which means a slight possible defect in cotton top or foot, in most cases impossible to be found. An ideal Christmas gift.

New Arrivals in All Wool Skirts

Fine serviceable all-wool pleated or plain Skirts in plaids or plain colors. These new arrivals are truly a great bargain and will go quick at—

\$4.85

BOOKS As Christmas Gifts

25 cents Here's a fine selection from many leading authors, nicely bound. At this price you really get four for the price of one.

Hundreus of Other Bargains Come, See What You Save!

OAK HALL - Scovil Bros. Limited King St. Market St. Germain St