PROCESS OF NEGOTIATIONS WILL BE A POWERFUL ARGUMENT ON THE SIDE OF GOVERNMENTS THAT ARE RESISTING PROTECTIONIST PRESSURES.

- A NUMBER OF DEVELOPING COUNTRIES WILL BE ADOPTING TRADE LIBERALIZATION MEASURES AS PART OF ADJUSTMENT PROGRAMS THEY UNDERTAKE. THESE COUNTRIES SHOULD BE ENCOURAGED TO CONSIDER PUTTING THESE SAME LIBERALIZATION MEASURES ON THE TABLE IN GENEVA AS A CONTRIBUTION TO THE NEW MTN IN THE GATT.
- CANADA BELIEVES THAT ONE OUTCOME OF THE NEW ROUND MUST BE A GREATER INTEGRATION OF DEVELOPING COUNTRIES INTO THE GLOBAL TRADING SYSTEM, BOTH IN TERMS OF THEIR CONTRIBUTIONS TO IT AND BENEFITS FROM IT. THIS CAN ONLY BE ACHIEVED BY ENSURING THAT ISSUES OF CONCERN TO THEM ARE ADEQUATELY ADDRESSED. IN ADDITION, WE MUST ACCENTUATE OUR EFFORTS TO ALLAY THEIR NERVOUSNESS OVER NEGOTIATING SOME OF THE NEWER AREAS, TRADE IN SERVICES BEING PERHAPS THE MOST IMPORTANT EXAMPLE. CANADA AND SOME OTHER OECD COUNTRIES HAVE HAD DISCUSSIONS WITH A NUMBER OF DEVELOPING COUNTRIES ON THESE ISSUES. PERHAPS WE SHOULD CONTEMPLATE A MORE CONCERTED EFFORT OR SIGNAL IN THIS REGARD.
- MR. CHAIRMAN, THE NEW ROUND OF TRADE NEGOTIATIONS WILL PROMOTE BETTER ECONOMIC GROWTH IN DEVELOPED AND DEVELOPING COUNTRIES. IT WILL REINFORCE AND EXTEND THE COOPERATIVE, MULTILATERAL FRAMEWORK WHICH WE HAVE BUILT TO MANAGE OUR ECONOMIC INTERDEPENDENCE. FOR THESE REASONS, PLUS THE CONCRETE GAINS WHICH WE HOPE TO REALISE IN THE NEGOTIATIONS, CANADA HAS BEEN AND WILL BE UNSTINTING IN ITS SUPPORT FOR THE NEW ROUND.
- IT IS IMPORTANT FOR MINISTERS TO GIVE A CLEAR MESSAGE OF SUPPORT FOR THE NEW ROUND. CANADA SUPPORTS A REAFFIRMED COMMITMENT TO RESIST PROTECTIONIST PRESSURES AND TO FURTHER LIBERALIZE TRADE. WE ARE PREPARED TO PARTICIPATE IN UNDERTAKINGS BY GATT CONTRACTING PARTIES ON STANDSTILL AND ROLLBACK.
- THE PREPARATORY COMMITTEE IS NOW EXAMINING THE SPECTRUM OF ISSUES WE MIGHT EXPECT TO NEGOTIATE. MANY OF THOSE ISSUES ARE WELL KNOWN TO US ALL AND I SHALL COME BACK TO THEM IN A MOMENT. IN THE NEWER AREAS, IT IS CLEAR THAT SERVICES WILL BE PART OF THE NEW ROUND. WE KNOW THAT MANY DEVELOPING COUNTRIES ARE UNEASY ABOUT WHAT NEGOTIATIONS ON SERVICES MIGHT MEAN FOR THEIR OWN SERVICE INDUSTRIES. WE MUST