An EC directive that passed first reading in the fall of 1990, would require that each EC country accept the certification of telephone equipment accorded in any other EC country. This would benefit Canadian companies who find the certification of equipment easier to obtain in the UK or Germany as such certification would enable them to export their product throughout the EC. It should be noted, that the directive has not passed final reading, and it would not, in any case, come into effect until mid or late 1993.

ADDITIONAL SOURCES OF INFORMATION

France Telecom An Insider's Guide Telephony Books Box 12401 Overland Park KS 66212 USA Tel: (312) 922-2435 Fax: (312) 922-1408

Syndicat des Industries du Téléphone, du Télégraphe et de leurs applications Télématiques (SI3T) 64, rue de Monceau 75008 Paris

Tel: (33-1) 45.63.96.44

A study of mobile communications industry is available from the Canadian Embassy in Paris.