

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

27

POST :346-BAGHDAD

SECTOR :013-CONSUMER PRODUCTS & SERVICES
IRAQ

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

IDENTIFICATION OF IMPORTERS WITH FOREIGN FUNDS
PROMOTION OF CANADA AS SOURCE

PROPOSED TRADING HOUSE MISSION
ESTABLISH APPROPRIATE LINKAGES BETWEEN IRAQI BUYERS AND

ACTIVE EXPORTERS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assist AEL to complete arrangements to discuss
treaty covering nuclear coop
- Assist AEL to participate in tender for 50 MW
research/industrial power reactor

QUARTER: 2 Provide AEL with necessary info on tendering
procedures for experimental reactor/coordinates
for visit of AEL. Identify opportunities for
co-ops in Cairo West Power Plant project for
water treatment portion.

QUARTER: 3 Provide AEL with info on Radiation Protection
System (RPS) and information on AEL reactor com-
puter facilities in El Arish & Cairo West projects
Support AEL visit, conduct & workshops & AEL
signing projects.

- Submitted proposals through BPA and for
Nuclear Power Plants Authority approval.
- Obtained tender docs and background data for
AEL to prepare a bid.

Assisted AEL in reaching decision re how to
submit offer. Visited AEL & completed back-
ground data & identified competitors. Obtained
specs prior to advertisement of tender. Flagged
opportunity to bid soon.

Flagged AEL into local work to prep for BPA &
secured info for reactor bid; identified/flagged
Cairo W & Arish projects as differentiated
from AEL for IAC, backed BPA plans to electricity
Ministry & sought financing for BPA bid on AEL