

## Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights  
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 348 KUWAIT

Market: 311 KUWAIT

Sector: 015 CONSTRUCTION INDUSTRY

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	500.00M	\$ 500.00M	\$ 600.00M	\$ 600.00M
Canadian Exports \$	5.00M	\$ 5.00M	\$ 5.00M	\$ 5.00M
Canadian Share of Import Market	1.00%	1.00%	0.90%	0.90%

## Major Competing Countries

## Market Share

i) 051 UNITED KINGDOM	030 %
ii) 112 FRANCE	010 %
iii) 577 UNITED STATES OF AMERICA	025 %
iv) 265 JAPAN	020 %

Cumulative 3 year export potential for CDN products  
in this Sector/Subsector: 5-15 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are  
good market prospects

## Current Total Imports

	In Canadian \$
i) CONSULTING ENGINEER	\$ 0.00 M
ii) HEAVY EQUIPMENT SPARES	\$ 0.00 M
iii) CONSTRUCTION MATERIAL	\$ 0.00 M
iv) ARCHITECTURE	\$ 0.00 M

Projects or portion of projects which are still in the planning  
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: KUWAIT UNIVERSITY  
Approximate Value: \$ 100 M  
Financing Source: 012 DOM  
For further info. please contact:  
EMBASSY

ii) Project Name: UAE - UMALCO ALUMINIUM SMELTER  
Approximate Value: \$ 150 M  
Financing Source: 024 BC  
For further info. please contact:  
EMBASSY