

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (B&I)

Summary for POST: Sydney

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	MORELOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	31.0	0.	37.3	0.	2.36	497 (Enquiries)
	from Territory	16.5	0.	16.0	0.	1.14	389 (Enquiries)
B. Export Promotion Projects and Events		17.3	0.	8.7	0.	0.95	7 (Projects/Events)
C. Other Trade Development Activities		6.0	0.	8.3	0.	0.49	
D. Promotional Projects		2.5	0.	8.7	0.	0.36	6 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	from Canada	0.3	0.	0.0	0.	0.01	4 (Enquiries)
	from Territory	0.0	0.	0.0	0.	0.00	2 (Enquiries)
F. Service to Government	External Affairs	0.8	0.	0.3	0.	0.04	2 (Reports)
	OGOs, Provinces, ETC	0.5	0.	0.0	0.	0.02	2 (Contacts)
G. Administration	Program Management	8.0	0.	9.0	0.	0.59	
	Leave, Professional Dev.	10.0	0.	11.7	0.	0.75	
Total TID Program		92.9	0.	100.0	0.	6.71	
H. Other Programs		7.3	0.	0.0	0.	0.29	

Trade Officers: 7

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent