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41 St James Street,
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## 'Knots and Lashings" is printed by

 the E. R. Smith Co., Ltd. ("The News and Advocate") St. Johns, Que., Can.attended a commercial college in Montreal where he acquired information that he used to considerable advantage.
However, it was hardly to be expected that he would long remain content with the humble position that he occupied in the first years of his business career. We can see him, tall, splendidly proportioned, with a fine head and clear eyes looking out upon a hopeful world, determined to succeed and paint the world to his own satisfaction.
The business that he was in was paint-making and selling plain every day colours with which to make the humble abode of the workman look prettier and that of his wealthier fellow citizens more sumptuous.
The world has a great deal of liking for paint. What a contrast between the dilapidated, paint worn cottage and one that has received a fresh coat of pleasing colour. His association with the materials used in the mixing of paints must have generated that cheerfullness and optimism that is one of his most valued attributes.
Young Ballantyne, as he was then, quickly made headway. From office boy and clerk he even'tually became owner and the firm of Cottingham and Ballantyne came into being. However, it was hardly to be expected that the lad from Dundas County would rest satisfied with the laurels he had already won. He was determined to go further. He made up his mind that he was going to become the principal director of the largest paint house in the world. His friends of those days, if he took them into his confidence, would have thought that he was building castles in Spain. He was. But he made sure that the paint used would be manufactured by the concerns in which he was interested.

Thus we see him at quite an early age, able, if he so cared, to boast of what he accomplished. As his store of worldly goods increased so did the number of his friends. His pleasant smile, hearty handshake endeared him to all who were permitted to make his acquaintance and share his friendship.

One of the finest testimonials ever accorded any man from the standpoint of devoted friendship was the enthusiastic assistance which he received from scores, nay hundreds, when it was announced that as a result of his being in-
duced to accept a portfolio in the Borden Government that he would have to stand for Parliament as a candidate for the Division of St. Lawrence and St. George. Old and young; rich and poor; worker and employer; Liberal and Conservative; vied with each other to do the best they could to help secure a crushing victory for Charley Ballantyne.

Although untried in party politics, he 'having never previously been a candidate, he succeeded where more experienced party politicians failed. Even those who were opposed to him could hardly bring themselves to say that they disliked him. His scrupulousness and fairness appealed to all those who believe in an honourable political battle. He won an overwhelming victory because he placed honour, Empire and country before party. He believed in fulfilling to the letter the pledge given by Sir Robert Borden to stand by the men Overseas.

Although he regretted being compelled to break with the leader whom he respected, he nevertheless placed duty to country and fellow citizens before subservience to party.

He also enjoys the distinction of being the first Liberal Unionist within the Borden cabinet. The Prime Minister, knowing the conscientiousness and patriotism of Mr. Ballantyne, appealed to him to become associated with the other members of the Government in the stupendous task of carrying on the war until an allied victory was won. Prompted by his convictions and fervent admiration for our noble Canadian soldiers, he accepted office.

He was first sworn of the Privy Council on October 3rd, 1917, and appointed Minister of Public Works. After holding this portfolio for ten days he resigned and was appointed to the portfolio of Marine and Fisheries and the Naval Service.

When he appealed to the electors of the division that he now represents, they returned him by a hnge majority. Since his election he has devoted all his time to the work of his Department. He accompanied the Prime Minister and his colleagues on their visit to England during 1918 and conferred with the Imperial authorities. He no doubt impressed them with the
(Continued on page 6)

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## The Merchants Bank of Canada. Established 1864.

Paid-up Capital
\$7,000,009
Reserve Funds
$\$ 7,437,973$ Total Deposits (Sept. 19ז8) $\$ 126,000,000$ Total Assets (Sept. 19r8) \$r59,000,000 Savinǵs Department
Start a Savings Account with us. We welcome small accounts as well as large ones. Interest allowed at best rates, paid half-yearly.
J. A. PREZEAU, Manager

