

## A PAGE OF THANKS

**The Most Satisfactory Company.**

MONTREAL, 2nd October, 1913.  
THE MANAGER SUN LIFE OF CANADA,  
Montreal.

Re No. 239689

Dear Sir,—In acknowledging receipt of my first five-yearly dividend of \$61.20, I wish to state my entire satisfaction with the amount. It means the return to me of over 12 per cent. of what I have paid during the past five years.

I carry policies in three companies, but have had more satisfaction in dealing with your company than with any other.

Yours very truly,

ALBERT LASALLE.

**Assessment Society Experience.**

FLINT, Mich., September 24th, 1913.  
MANAGER, SUN LIFE ASS. CO. OF CANADA,  
Port Huron, Mich.

Dear Sir,—Received your letter of the 20th inst. Will remit to you the next pay day which falls due Oct. 10th. I am very much pleased to learn about the progress the Sun Life of Canada is making. I am proud of it because I am one of its members. Hope it will continue greater every year for I think it is one of the best life assurance companies in the country.

Now I want to ask you for a little advice. I suppose you heard about the ——— Assessment Society raising the assessment on the members. I belong to them, have been member for 24 years, and they have raised on this. This makes the third time. My policy is \$1,000. Now if they keep on raising us until I am seventy years old it looks to me as though I won't have anything coming. I think I had better drop it. They raised me 55 cents more a month. I was paying \$2.05 a month and now I'll have to pay to \$2.60. Where I made the mistake was that I did not take out \$2,000 in the Sun Life of Canada 20 years ago. I would have something coming that would have helped me out later on.

Yours respectfully,

H. V. KINKLEY.

**Results Tell.**

VICTORIA, B.C., August 26th, 1913.  
MANAGER, SUN LIFE ASS. CO. OF CANADA,  
Vancouver, B.C.

Dear Sir,—Your letter of the 25th instant received and I am returning voucher signed as requested; also sending my policy for endorsement.

I may say that the returns from this policy are most satisfactory.

Twenty years ago when I took out this assurance I also took out a similar policy in another company for \$1,000.00. Each agent assured me that his company was best. I said, "I will be

better able to decide that if I live to the end of the reserve dividend period."

I paid \$3.30 annually more on my annual premium with the other company and received \$40.00 less at the end of the twenty years, showing a difference in favour of your Company of \$106.00.

Very truly yours,

A. M. BANNERMAN.

**Satisfaction.**

DANVILLE, Que., May 13th, 1913.  
MANAGER, SUN LIFE ASS. CO. OF CANADA,  
Sherbrooke, Que.

Re policy No. 394436.

Dear Sir,—I beg to acknowledge receipt of your Company's check in settlement of the above policy.

I am more than satisfied with this settlement, and wish to extend to you my thanks for your prompt payment of same.

I notice that the cash returned to me is the equivalent of all the premiums I have paid for twenty years, with nearly 3 per cent. interest, compounded yearly, while under another option I can withdraw nearly seven-eighths of all I have paid to your Company, and receive a contract guaranteeing to my estate the amount of assurance, without further payment of premiums.

Faithfully yours,

H. R. CLEVELAND.

**Thirty Per Cent.**

KNOWLTON, Que., October 3rd, 1913.  
MANAGER, SUN LIFE ASS. CO. OF CANADA,  
Sherbrooke, Que.

Re policy No. 43296.

Dear Sir,—I am in receipt of your cheque settling the above policy and am more than delighted with this settlement, my assurance having been carried free for twenty years, at a low premium rate, and to-day I get back all my money, with an increase of over 30 per cent.

Again thanking you, I remain,

Faithfully yours,

J. N. DAVIGNON.

**What a Cuban Says.**

CARDENAS, Cuba, 20th September, 1913.  
MANAGER, SUN LIFE ASS. CO. OF CANADA,  
Havana.

Dear Sir,—I was agreeably surprised at seeing from your favour of yesterday the high dividend on my life assurance policy. I have to inform you that I choose the third option, in one single payment in cash, from which please deduct the amount of the premium on my policy No. 150329, due the 1st October next.

I am satisfied with the way the Company transacts its business, and remain your sincere friend,

PATRICIO PONCE DE LEON.