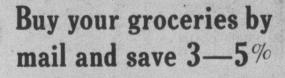
## CANADIAN GROCER



It costs a postage stamp to reach you through our price-lists. Why pay 3% to 5% more on your purchases to cover the unnecessary expenses of travellers?

Groceries are a staple line. Quality goods at lowest prices are what interest you, and these can be sold just as well and much more economically through a price-list than through travellers. How often do you, for instance, see samples of the Prunes, Salmon, Sardines and the hundred and one other lines you buy? You are the best judge of your requirements. Our price-list is always at your hand to auote you rock-bottom prices, and offers you a saving of from 3% to 5% on your purchases as an inducement to mail your orders to Macdonald-Chapman Limited.

## Our price-lists will convince you

Read them carefully. Compare our quotations with those of other houses. We quote nett prices, as they are what interest you. <u>A discount in itself means nothing</u>. It is what your goods are costing you nett, that counts. Every page of our price-lists are full of money-savers for you. Give us an opportunity to show you this saving in dollars and cents, by mailing us your orders.

## No charge for cartage

All goods are delivered free from our warehouse to the freight sheds. Our quotations are nett F.O.B. cars Winnipeg. Figure up what cartage charges on your Grocery orders amounted to last year, and you will find the amount well worth saving. We make no charge for packing boxes or bags; another additional saving to you.

During the first five weeks of this year we have opened sixty-three (63) new accounts. We are saving money for other merchants and will do the same for you if you give us the opportunity by favouring us with your orders, which will be appreciated and receive our very careful and prompt attention.



Macdonald-Chapman

Wholesale Grocers Winnipeg