

Tell your Dealer you want to know about the Gray Sleigh



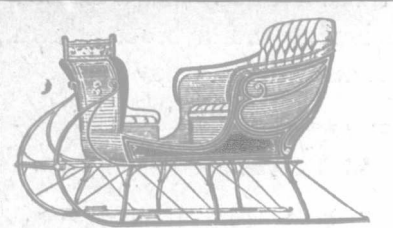
No. 34—Winnipeg Special

This is a gentleman's road sleigh, is built strong, natty and roomy and allows the horse to be hitched close without striking and runs level over crossings and rough, uneven grounds. Painted body black and gearing carmine or green—cloth trimming. It is a splendid sleigh for speeding.



No. 36—Covered Kenora Beauty

The Kenora Beauty is a fine, commodious, covered sleigh with plenty of leg room in front. Built with high side panels and an especially high back, it is painted in black, walnut or mahogany with the gear in carmine or green. It is constructed on its merits in every particular.



No. 76 1/2—Tecumseh Belle

No effort has been spared to make this the most popular and comfortable sleigh on the market. This cutter is one of our best styles and is to be strongly recommended to our patrons. It is built low down and strongly braced and is equipped with an especially high back with a deep and wide seat and high sides. It has channel shoes and nickle arm rails and line rail.

TELL him you want to know why Gray Sleighs are *different*—and if he doesn't sell them and doesn't know, tell us. We will tell you.

¶ Let your dealer know that *this* time you intend to buy a sleigh on a common sense basis. Let him know that *this* time you mean to get your money's worth and that you are going to have it.

¶ Then if you find that you cannot get the facts as you would like to have them, in your own town, write me personally telling me what you want and I will give you the full particulars in detail.

¶ I have some facts to give you—some real facts—facts that you ought to know before you buy a sleigh—even whether it is my sleigh you buy or not.

¶ And I want to give you these facts.

For You WANT To Know

¶ I am really anxious that before you buy, you should have at your finger ends every detail of the sturdy material and careful construction of Gray Sleighs, so when you go to your dealer you can give him something to think over.

¶ All I want to do is to put the bare facts before you—the facts that you owe it to yourself to know—and then I am perfectly willing to leave the rest—the decision—to your own common sense and good judgment.

¶ Merely write my nearest office. By return mail, you will get the whole story with all the information about our specially low freight rates and prompt deliveries.

¶ Don't put it off—write to me to-day—*now*.

GRAY SLEIGHS

like Gray Carriages, are built from robust, full-grown woods, properly seasoned. They are constructed for actual service on all kinds of roads. The finish of Gray Sleighs is a feature to which attention can hardly be too strongly drawn. In some cases as many as from twelve to twenty-four coats of the finest leads, colors and varnish are applied. Between each the work is rubbed smooth and flat with pumice and fine sand-paper, the final polish being attained in some instances by rubbing with the palm of the hand. With this care properly appreciated, it is easy to comprehend why Gray Sleighs are not excelled for honest workmanship, graceful lines and beautiful finish.



Robert Gray

If You Farm for Profit— you need one of my scales

Only my scales are the one Canadian scale that has made good with the Canadian farmer on a straight business basis.



Manson Campbell, President

I Will Make Price Right and Terms very easy—

You can't farm right without a scale; and you can't find a scale that is equal to those I make.

MANSON CAMPBELL President

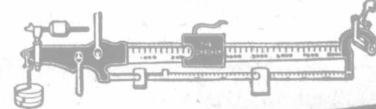
EVERY Chatham Pitless Scale is sold with a Government Inspection Certificate that warrants its accuracy. There is no extra charge for this warranty, signed by a resident Government Inspector, who tests every scale we make before it leaves the factory.

This Scale is COMPLETE Can't Get Out of Order

Any other scale comes to you as a few parts with a huge blue print, showing how you can build the rest of it; and you have to build it, too, before you do any weighing. This Chatham Pitless Scale is absolutely complete, built of heavy steel, staunchly bolted together, easily erected, ready for use in a few hours. It stands solidly on its broad steel feet, clear above ground, needing no fixed foundations. Move it readily anywhere. You cannot do that with a pit scale.

No check rods, no frail parts to get out of order. Compound beam, finely finished, fully tested, shows full tare on lower section,—easily read, no chance of error. Poise on top beam runs on roller bearings; notches lock the beam by a touch at each 200 lbs. Odd weights shown by small poise on lower beam. Weighs with absolute, warranted accuracy up to FIVE FULL TONS—ten thousand pounds. Nothing about it to go wrong—built so well, tested so carefully.

FULL CAPACITY COMPOUND BEAM



It Can't Wear Out Because It's Steel



CHATHAM 5-Ton Pitless Scale

Big Enough for Any Scale Use

The Chatham's Platform is 8x14 feet—ample room for big load of hay, six fat steers, twelve hogs, etc. Platform can't sag, won't wobble, won't get sprung. Whole outfit built so it will last a lifetime and be good every minute. Sold for a fair price, on easy terms, and fully warranted in every way.

Your Farm Needs Such a Scale

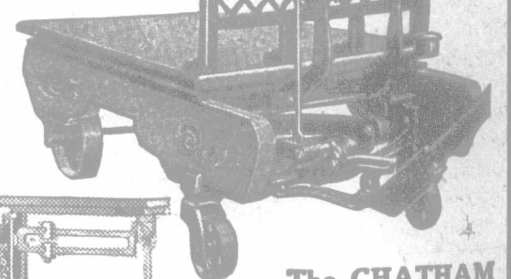
You ought to weigh all you buy, all you sell; ought to weigh your stock regularly; ought to keep track of your farm's yield—be a BUSINESS farmer. This scale makes it easy to do all this, and thus save its cost to you over and over—because you can't cheat yourself, nor can you be cheated with this on your farm.

CHATHAM PORTABLE BARN SCALE

is the handiest truck scale built,—compact, easily moved, readily turned short (front wheels and pole are swivelled). Certified by attached Government Inspection Certificate to be absolutely accurate and well-made. Will weigh up to 2,000 lbs. with positive certainty. The Chatham levers are solid castings, extra staunch, can't spring a bit, strong enough to carry TWO tons. Main frame all one-piece solid casting. Bearings self-aligning, whole pivot rests on bearing loop,—so scale must weigh right even if not standing level. Chatham drop-lever principle spares weighing parts the jar of loads, thus bearings stay sharp fifty years or even more.

The Scale Every Farm Needs

Weights Up To 2,000 Lbs. Accurately Will Last a Long Lifetime



The CHATHAM Portable Platform Scale

Very handy on any farm, especially so on dairy farm. Weighs accurately to 1,000 lbs. Has Double Brass Beam,—no extra charge for this. Strongly built, finely finished. Government inspection warrant attached to each scale. Freight prepaid.

Send for Description, Prices, Etc., of All Our Scales

Lowest Priced 1,000 lb. Scale in the World

NOTICE TO DEALERS We want dealers to handle our products wherever we are not already represented, and offer exclusive privileges in each place. We are running a large advertising campaign and all orders received by us direct are referred to the dealer from whose territory they come. If you are not selling our products, write us for territory and terms.

GRAY-CAMPBELL Ltd. of Moosejaw

Temporary Offices: 300 Jessie Ave., Winnipeg

Western Canada Sales Agents for The Wm. Gray & Sons Co. Ltd. and The Manson Campbell Co. Ltd. of Chatham, Ontario

Distributing Warehouses at — BRANDON SASKATOON CALGARY WINNIPEG MOOSEJAW