

# Responses to Public Consultations on Canada - Central America Free Trade Negotiations

January - February 2001

## Volume II

### Réponses aux consultations publiques en vue des négociations de libre-échange Canada - Amérique centrale janvier - février 2001

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|----|--|-----------------|--|-----------|--|
| 35 | <b>Telus</b><br>Mr. Willie Grieve<br>Vice-President<br>Government and<br>Regulatory Affairs<br>Edmonton AB               | 05 Feb.<br>2001 | Telecoms                                 | For       | <p><i>(Market access, investment and trade in services)</i></p> <ul style="list-style-type: none"> <li>- Recognizes significant potential for exports to CentAm but finds it is important to deploy Canada's limited trade negotiating resources to focus on the WTO, NAFTA, the FTAA and APEC.</li> <li>- From a telecoms perspective, has not encountered directly or indirectly any market access barriers or regulatory impediments in CentAm.</li> <li>- Two issues to raise: 1) Foreign Ownership Restrictions: Two of the CA4 have no FOR limits. The Government of Canada should remove all Canadian FORs even in the absence of concessions in a trade negotiation. This would enhance competition and investment in Canada's communication industries and help position Canada as a hub throughout the Americas and in Asia and Europe</li> <li>2) Scope liberalization in Communications: Canada should liberalize the terms of access in the communications industry in CentAm as broadly as possible. Reduce the uncertainty present in the NAFTA and the GATS created by a general exemption. The Government should use trade negotiations to clarify this point and ensure that all FTAs explicitly cover telecoms facilities.</li> </ul> |
| 36 | <b>Mr. Del Blackstock</b><br>BC  | 01 Feb.<br>2001 | Prebuilt<br>Homes                        | Concerned | <p><i>(Market access, transfer of funds, services)</i></p> <ul style="list-style-type: none"> <li>- Export interest in prebuilt manufactured homes.</li> <li>- If access to Canadian market improved for products from CentAm, could affect BC/Canada pulp &amp; paper industry due to rapid crop replacement &amp; low labour rates; and could hurt Western agri-crops</li> <li>- Should ensure real "free trade" in possible services negotiations.</li> <li>- Should be cautious in ease of transfer of funds to CentAm in industries which would be in competition with same Canadian industries.</li> </ul>   |
| 37 | <b>Textile Rubber &amp;<br/>Chemical Co. Ltd.</b><br>Mr. Sam Elaraby<br>VP & General Manager<br>St-Jean-sur-Richelieu QC | 18 Jan.<br>2001 | Manufacturer -<br>Industrial<br>Coatings | For       | <p><i>(General, market access)</i></p> <ul style="list-style-type: none"> <li>- Concerned about the impact of imports of electronic components on Canadian businesses.</li> <li>- Net trade imbalance in 1999; expects situation to swing more favourably toward Canadian interests in the future.</li> </ul>  |