

**ANALYSIS OF MARKET OPPORTUNITIES
FOR SELLING WASTEWATER TREATMENT PRODUCTS
IN NEW YORK STATE**

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1. Interview Comments
2. Ontario "Intended Use Plan Project Priority System, 1993"
3. Government of Ontario "The U.S. Opportunities for Ontario Environmental Protection Products and Services"
4. This study was prepared by Neil Safeer of BG Enterprises, 160 Ranch Trail West, Williamsville, N.Y., 14221, Tel: 716-668-6028 in conjunction with Jay Mileham of the Canadian Consulate General, 3000 Marine Midland Center, Buffalo, N.Y., 14203, Tel: 716-858-9559.
5. NYSDEC "Descriptive Data of Sewage Treatment Plants in New York State"
6. Canadian Government, SAITC "Penetrating the U.S. Environmental Market: Prospects and Strategies for Canadian Consulting Engineers"
7. NYSDEC Division of Water Organizational Chart and Phone Directory
8. NYSDEC Division of Water Publications
9. U.S. Federal Government Directories
10. EPA Refuse, Industrial & Municipal Facilities in New York State
11. "Environment Today" Top 100 U.S. Environmental Consulting Firms
12. EI Environmental Services Directory
13. Directory of Wastewater Environmental Firms
14. Dodge Reports
15. The Green Book Report - Mid Atlantic
16. Environmental Manufacturers' Agents in New York State