

Biotex Laboratories Incorporated

Suite #100,
#8905-51 Avenue
Edmonton, Alberta
T6E 5J3
Tel: 403-448-0621
Fax: 403-448-0624
Export Contact: Ms. Jackie Agnes, Laboratory Manager

Biotex Laboratories Incorporated develops and manufactures a wide variety of cell enrichment kits based on rapid affinity chromatography. The quality "Collect" line of immunocolumn kits are used by the international biotechnical research community to separate and enrich T-cells and T-cell sub-populations. Specific fields using our products include immunology, virology, cell biology, and pharmacology. Using the economical and convenient kits, the researcher can achieve targeted cell purities greater than 98.5 percent with the retrieved cells being undamaged and viable, and ready for culturing or further analysis. The process is simpler and faster than other methods and no specialized peripheral equipment is required.

Biotex's current product line includes "Collect" cell enrichment columns for the separation of T-cells, CD4 cells, and CD8 cells; from human, mouse and rat species. Research and development in progress includes other cell types such as human trophoblast. In addition to the laboratory and production facilities in Edmonton, Alberta, Biotex has access to facilities at the University of Alberta and enjoys a good relationship with the researchers there. Biotex will also consider collaborative research project with other entities.

Biotex markets its "Collect" products worldwide and has enjoyed rapid sales growth since inception. Direct sales to United States biotechnology research institutes make up the majority of sales, although sales have been strong in Europe and Japan as well. For the United States, Biotex offers a toll-free number for ordering and customer service. In Europe, Biotex sells directly, as well as having an agent in the United Kingdom. In Japan and Southeast Asia, Funakoshi Corporation is the company's distributor. As the United States is the largest market for its products, and affords the easiest access, the priority for Biotex is to expand in this market, especially into the industrial sector. Expansion in Europe is also desired and Biotex would consider marketing and distribution arrangements with others who are well connected to European biotechnology research.

Products For Export
Cell Separation Columns