

GENERAL SHAPE OF THE INDUSTRY

The industry employs 5,000 production or factory workers. The majority i.e. 72%, are involved in custom rebuilding as opposed to production line rebuilding.

Close to half of Canada's rebuilders have been in business for over 20 years with a small 10% having been established in the last one to five years.

Seasonally, very little variance exists in units produced. Customer rebuilders are slightly more cyclical with an 8% variance as compared to production rebuilders 3%.

Ninety-six percent (96%) of the entire industry is Canadian owned. Over sixty percent (60%) experienced real growth in units produced in the last two years and two thirds anticipate 1981 to be a growth year.

(See Page 11, Table A)