

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for SUB-REGION: CARIBBEAN AND CENTRAL AMERICA

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	17.5	0.0	29.6	0.0	5.83	1472 (Enquiries)
	from Territory	7.9	0.0	17.8	0.0	3.17	664 (Enquiries)
B. Export Promotion Projects and Events		4.6	0.0	7.3	0.0	1.47	19 (Projects/Events)
C. Other Trade Development Activities		11.5	0.0	13.3	0.0	3.08	
D. Promotional Projects		5.8	0.0	14.0	0.0	2.44	35 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	2.3	0.0	0.5	0.0	0.36	31 (Enquiries)
	from Territory	0.5	0.0	0.8	0.0	0.16	19 (Enquiries)
F. Service to Government	External Affairs	14.5	0.0	3.3	0.0	2.28	107 (Reports)
	OGDs, Provinces, ETC	5.8	0.0	2.8	0.0	1.08	38 (Contacts)
G. Administration	Program Management	10.8	0.0	2.2	0.0	1.66	
	Leave, Professional Dev.	8.6	0.0	7.1	0.0	1.97	
Total TID Program		89.8	0.0	98.7	0.0	23.50	
H. Other Programs		10.2	0.0	1.5	0.0	1.50	

Canadian Business Visitors: 334  
Local Business Visitors: 696

Trade Officers: 25  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS