

Here is a New Time and Dollar Saver

Once in a while, an idea, so simple that everybody wonders why it was not thought of before, is exploited and immediately becomes a huge success.

In the last few months thousands of auto trailers have been sold in the United States, because the trailer is so entirely practical, so convenient, so useful and so inexpensive.

For hauling to market—to mill—to save horses from being taken away from work in the fields—for many kinds of delivery and hauling purposes you will find a Fox Trailer a remarkable time-and-labor saver.

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You expect to get the most in crops from your farm, get the most from your car—make it work as well as play. Hitch it up with a Fox Trailer and let it do double your hauling in half the time.

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The Fox Trailer is splendidly built with an all-steel chassis. steel axle, ball-bearing automobile wheels, interchangeable with Ford wheels, solid Dunlop tires, guaranteed for ten thousand miles, direct draught from axle by steel truss rods, steel tongue and quickly adjusted absolutely secure coupling.

Size of body, 6 ft. long by 4 ft. wide.

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EDITOR "THE FARMER'S ADVOCATE":

I wis oot tae a meetin' o' church deacons the ither nicht, an' as mysel' an' some ithers were passin' the auld grave-yard that's nigh to the church we noticed that some parties had been diggin' a grave an' makin' ither preparations for a funeral. "Wha's deid the noo," says I, "I didna' see the doctor passin' this way lately, an' ye generally see him gang by once or twice before the funeral is announced." or twice before the funeral is announced." "Weel," says auld Peter McIntyre, "gin ye didna' see the doctor there canna' be onyone deid. It must be they're movin' William Robinson. Ye mind they buried him by the hoose when he died last winter." "That's it," says I, "it's in the auld family lot a'richt. I canna' say that I think ower muckle o' this transplantin' business hooever, Peter." "Weel, no," says Peter, "but William wouldna' hae gone tae the expense o' it gin he had a say in the maitter. He was as tight as the hoops on a water-barrel in January. I mind o' goin' tae buy some little pigs frae him one time, an' the box I had wouldna' hauld them. "Ye'd better gie me an auld bran sack tae pit this last one in," says I "Weel," says William, "they're worth five cents, those bran bags." "A richt," I answered back, "bring it on. Here's yer five cents." An' he took it, did William, though I wis payin' him a guid price for the pigs.

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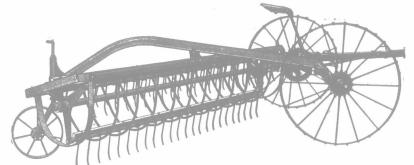
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him a guid price for the pigs.

"That reminds me," I says, "o an auld friend o' yours that we willna be callin' by name. He wis in the bar-room o' a hotel one day a few year back when one o' the boys asked him tae come alang an' hae a drink wi' the rest o' them 'Na, na,' says the auld chap, 'I dinna' drink, but I'll tak' the five cents gin it's a' the same tae you.' An' he got it." "Weel," says Peter, sittin' doon on the church steps tae wait for the rest o' the deacons that were tae come tae oor meetin, "it's queer, the ways o' some men. They scrape an' scratch an' save a' their lives an' get sae muckle taken

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up in the bairn's game they're at that they forget tae spend a dollar till it's too late, an' some one else gets a' the fun that's tae be had oot o' the process o' gettin' the coppers back tae their former owners. They may get a queer sort o' pleasure oot o' pilin' one dollar on tap o' anither this way, but their souls get michty dried up gin they pit in sixty or seventy years at they pit in sixty or seventy years at it. I dinna object tae a mon gettin' rich gin he does it in a sensible way, an' gin his mind grows wi' his fortune. It's one o' the main purposes o' life tae mak' money honestly an' spend it richtly. But ye must spend it. It willna' bring ye onything but a narrow mind an' a dwarfed speerit gin ye try tae hauld it. Sure, a mon must get money, an' plenty o' it gin he is going tae get the most possible oot o' life. Gin he wants tae educate himsel' he wants tae educate himsel' by travelin' he must hae money tae buy his tickets an' pay his hotel bills. Gin it's by books that he intends tae get knowledge he must hae money tae buy them. An' it's the same wi' almaist everything o' a material nature in this warld. It has it's price, an' gin ye want it ye'll hae tae come up wi' the money." "An' hae ye noticed, Sandy," says Peter, gettin' muckle in earnest, "that it's these vera chaps that ken the proper way o' spendin' money that hae the knack o' bringin' it in. The mon that is afraid to spend mair than five cents at a time usually gets it in at about the same rate. He's sae held back by fear that he can never by ony chance dae onything worth while. He doesna' even get the experience that comes frae makin' mistakes, for his business is sae small that a mistake canna get intae it." "Ye remind me o' what Roosevelt said, Peter," says I. "He said that a mon that never made a mistak' never made onything."
"Weel," said Peter, "Roosevelt has

"Weel," said Peter, "Roosevelt has said things wi' less truth in them than that, but it's a fact that gin a mon is in small business he'll remain a small mon an' get michty little oot o' life. There is a Power in nature that helps us tae mak' richt decisions in a' the affairs o' life, gin we are in the proper attitude towards that Power, an' tryin' tae dae the best we can, but the money-