

REAL ESTATE

Among the thirty-one transfers of real estate reported yesterday, that made by J. G. Avard to C. Marquette...

W. T. Rawlings sold to Mrs. J. Boston part of lot 251, Westmount, with house on Sherbrooke street...

Z. Peasant sold to the St. Michel de Laval village the northwest part of lot 462 to the southwest part of lot 461...

J. O. Renaud sold to Mrs. Clovis Dagenais lot 152-253, Cote Visitation, 46 x 200 feet, with buildings on Delermier street...

A. Wilson & Co. sold to A. Wilson & Co. Ltd., lot 99 in West Ward for \$1 and good considerations.

G. Tanas and others, I. P. John, sold to S. Tanas three lots of land, Nos. 7-818, 7-819 to 7-820 Cote St. Louis...

J. B. A. Wilson sold to J. W. Sauve four vacant lots Nos. 28-29 to 32 to part lot 88-6 part, each 25 x 34 feet...

COUNTRIES ASSUME RISKS TRADE SHOWS IMPROVEMENT

North Atlantic, Cleared of All Cruiser Dangers, Enables Trade to Go On at More Normal Rate.

Boston, August 20.—England, France and Belgium have agreed to assume war risks on wheat shipped to their respective ports...

Real Estate and Trust Companies

Table with columns: Exchange, Bid, Asked. Lists various real estate and trust companies and their current market rates.

SOME TIPS FOR LIFE INSURANCE AGENTS AT THE PRESENT TIME

Some Rules That Agents Could Follow Both to Their Own Advantage and the Advantage of the People They Canvass.

- (1) Don't go around with a long face because some other people do, then, if you don't get business people will at least be glad to see you.
(2) Don't talk about the war when you go to talk about business...

COMMISSION HEAR STRANGE TALE

A strange story was told by Louis Abrahams to the Fire Commission yesterday, when an investigation was held into a fire which occurred in his premises...

MAY CHANGE ACTION.

Brussels, August 20.—According to an official report, the plan of concerted action between allies may be changed.

AMERICAN LIFE COMPANIES CUTTING DOWN CANADIAN RISKS

Mutual Life of New York Refuses to Insure Any Canadian Under Forty-six Years of Age.

American Life Insurance Companies seem to be fighting shy of Canadian business, since war has begun in Europe. At the office of the Mutual Life of New York it was stated this morning that no new business was being written with Canadians of a military age...

WOULD ESTABLISH INSTITUTE FOR STUDY OF INSURANCE

President Forrest F. Dryden Suggests Establishment of a National Institute and Museum in Near Future.

The establishment of a national institute for the scientific study of insurance is one of the numerous suggestions embodied by President Forrest F. Dryden, of the Prudential Insurance Company of America...

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FIREMEN AID IN FIGHTING FLOOD IN POINT ST. CHARLES

Fire Department Pumps Have Done Much to Decrease Water in Flooded District Caused by Sewer Break.

Conditions were somewhat improved last night in the flooded district of Point St. Charles. Now pumps are being utilized every day and last night gangs of men were busy installing still another pump near the corner of Wellington and Bridge streets...

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PERSONALS

Mr. J. B. Hopkins is leaving on Sunday to make the trip through the Thousand Islands.

Mr. Howell T. Fisher came home on Tuesday from a week's visit in the Laurentians.

Mr. Bernard Languedoc is spending the summer at Ste. Irene les Bains.

Mr. O. L. Henault and Mr. J. H. Galarneau have returned from a motor trip through the White Mountains, New York, Boston and other parts, being away about two weeks.

Mr. Henry Rawlings left last Friday for Chatham, N.B., but will return home shortly.

Mr. F. H. Hopkins has just returned from a two weeks' stay at Old Orchard, Maine.

Mr. G. M. Bosworth is spending a week at the Chateau Frontenac, Quebec.

Judge Dunlap is spending the summer months at Tadoussac.

Justices Bruneau, Fortin, Dafontaine and Guerin are all in town just now, their Lordships having returned from their vacations in preparation for the next term, which commences the beginning of September. Mr. Justice Bruneau will be presiding over the Practice Court in the interim.

Mr. H. Delmer, of Cleveland, Ohio, is visiting his sister, Mrs. J. Stanley Cook, at Sixteen Island Lake.

Mrs. George Moffatt, Tupper street, has arrived from spending some weeks in the Lower Provinces.

Mr. G. H. Bradford, of Sherbrooke, has been spending a short time at Dorval.

Mr. Rider L. Haggard, who recently enlisted with the Eighth Royal Rifles, Quebec, has resigned from that corps to join the Princess Patricia Regiment of Light Infantry.

Mr. Lance Empson and Mr. Robert Lowe, who have been spending the summer at Glencairn Cottage, Lakeside, have left for Montreal in order that they may be in readiness to rejoin their regiments for service abroad.

Mr. Norris Robins has gone out to Sherbrooke to spend his vacation with his parents, Mr. and Mrs. R. N. Robins.

CLASSIFIED ADVERTS. 2c Per Word for the First Insertion. 1c Per Word for Each Subsequent Insertion.

FOR SALE OR EXCHANGE.

ONE OF THE BEST COMMERCIAL CORNERS ON Notre Dame street west, near Bonaventure station, 19,300 feet, with buildings, good revenue, attractive price, very desirable for moving picture theatre, store or factory. Would take \$10,000 to \$15,000 in well located lots as part payment. P. E. Brown, 97 St. James street.

COTTAGE IN OUTREMENT — WELL LOCATED solid brick house; nine large bright rooms in splendid condition; side entrance, \$3,000 cash; balance in ten yearly payments. Severs & Co., Main 399.

KINDLING WOOD FOR THE MILLION—Kindling, \$2.25; Cut Hardwood, \$3.25; Mill Blocks, \$2.00 per load. "Molasuit" for horses. J. C. McDiarmid, 402 William Street. Tel. Main 452.

OUTREMENT—Comfortable semi-detached cottage, on Bellingham avenue, close to St. Catherine Road, containing 11 rooms, modern, in first class order; price \$15,000; small cash deposit required, with easy terms; would accept good lots or flats in part payment. Room 28, 157 St. James Street, Main 1354.

BUSINESS PREMISES TO LET. WE HAVE some very fine offices, show rooms, in the Windsor Arcade Building, corner of Peel and St. Catherine streets, and Southam Building, 124 Bleury street. For further particulars and booklet, apply The Crown Trust Company, 145 St. James street. Main 7990.

BURNSIDE PLACE, 34 AND 35, CORNER MCGILL College—Two stores, in good condition, to let; immediately, at cheap prices; one at \$20, and the other at \$30. Apply East 1923.

DORCHESTER WEST—TO LET, STORE AND OFFICES on second and third stories, of new building; near completion; No. 360 Dorchester street, opposite Fraser Library. Apply A. Bovin, 245 Mackay Street.

MANUFACTORY TO LET, WITH OR WITHOUT power, 50 by 50 feet, in brick, central place, with large yard; cheap private. Address 318A Delaroché.

MANUFACTURING FLATS, WAREHOUSES AND garage, all heated, to let; in several localities. Will divide to suit tenant. Very advantageous. Apply 269 St. Denis, East 891.

PHILLIPS SQUARE, NO. 22 (NEAR COR. ST. Catherine).—Basement for Barber Shop; plumbing all done; heated; no taxes; immediate occupancy, \$40.00 a month. Jas. H. Maher, 724 Transportation Building. Phone Main 2510.

SHERBROOKE STREET WEST, 5129—BUTCHER'S store to let; first class opening for butcher. Phone Westmont 3224.

ST. LAWRENCE BOULEVARD, NO. 1441, STORE and Workshop; immediate occupancy; rent \$30.00 month; private house over store, \$15.00 month. Jas. H. Maher, 724 Transportation Building. Phone Main 2510.

A NEW STONE AND BRICK COTTAGE, NO. 373 Marlowe avenue, above Cote Road, one of finest spots in the city; close to churches and cars; price \$8,500; very little cash and interest; it is certainly the cheapest house in that locality; can be seen at any time. For conditions. Apply to S. D. Vallieres. Tel. St. Louis 939.

WANTED.

WANTED.—BUSINESS MAN WHO WOULD LIKE nice furnished room with home comforts, use of living room, telephone, electric light, etc.; good location; rates reasonable; private family. Phone UP 6160, or write Box L. 62, Journal of Commerce, city.

AUTOMOBILES.

AUTOMOBILE OWNERS' EXCHANGE, 221 Berri St. —Autos to rent by day or hour, for all occasions, drives, weddings, etc. Seven passengers. Careful chauffeurs. E. 4196.

SUMMER RESORTS.

DIGBY—NOVA SCOTIA. LODGE ROOM AND COTTAGES—Write Aubrey Brown, for illustrated booklet.

SUMMER BOARD—Fairmount House has a few vacancies; good rooms and board, plenty of shade, convenient to Post Office and Lake; young ladies and gentlemen preferred. Apply Mrs. M. McCloy, Bondville, P. Que.

LAURENTIAN MOUNTAINS.—Torquay House.—Good board, boating, bathing, driving free; convenience to and from station; long distance telephone. Terms, \$7 and \$9 per week. S. H. Sobey, Arundel, Que.

LAKE MEMPHREMAGOOG.

GOOD ACCOMMODATION FOR GUESTS FOR SUMMER—Good fishing, bathing and boating; terms moderate; mails delivered twice daily. For terms apply to Miss Shephard, Glendale, Georgeville.

MISCELLANEOUS.

THE HAY MARKET STABLES, CORNER OF OTTAWA and Nazareth Streets, one block south of the Hay Market, has been remodelled and rebuilt into one of the finest Sales and Commission Stables in the city. Large and roomy stabling for one hundred horses and one of the best sale yards in the city to show horses. Also large offices and waiting rooms. Will open for business Monday, August 24th, with large stock of choice selected horses, suitable for all purposes. We will hold regular auction sales every Monday and Thursday. Private sales at all times. T. W. Foster & Co., Proprietors, 68 to 76 Ottawa street. Telephone Main 720. Mr. Tom W. Foster, who officiated as King's auctioneer for the late Boer war horses, and also has officiated in Cincinnati, Chicago, Lexington, St. Louis and New York, Auctioneer, Montreal's greatest horse auctioneer.

BUNGALOWS AND ATTRACTIVE SUMMER houses.—Write for plans and estimates. (No catalogues). Houses erected quickly and with best workmanship and materials. Thomas & Ritson, Contractors, P.O. Box 2972, Montreal.

WOOD, COAL, WHEAT AND GRAIN business for sale; established 19 years; good business place in centre of city. Lease to run three years yet. Bargain. Reason for selling, owner leaving city; no reasonable offer will be refused. Apply 138 Dorlon. Phone East 2106.

BOATS—LAUNCHES—ENGINES.

MOTOR LAUNCH FOR SALE, CHEAP, 19 FEET x 5 feet; fully equipped; carries 8 people; four horse power engine; rate 7 miles; comfortable and safe sea boat; at present on Lake St. Louis. Apply H. W. B. Swabey, Strathmore, P.Q.

WANTED TO BORROW. WANT \$1,000 AT ONCE FOR GOOD THEATRICAL investment in the city. Write or phone W. A. A. 599 University street, city, phone Uptown, 7558.

SUN LIFE OF CANADA LEADS THE EMPIRE! Outside of Companies Issuing Industrial Policies, the Sun Life of Canada does the largest life insurance business in the British Empire. The Sun Life of Canada leads all Canadian Life Companies in Assets, Business in Force, New Business, Net Surplus, and in all other respects in which companies are usually compared. SUN LIFE ASSURANCE COMPANY OF CANADA ROBERTSON MACAULAY, President. T. H. MACAULAY, Managing Director. Head Office - MONTREAL