

THE EVENING TIMES AND STAR, ST. JOHN, N. B., SATURDAY, MAY 8, 1915

## TO SUBURBANITES!

To Those Who Go to the Country for the Summer, Our Service is All That Could be Desired. Phone your GROCERY orders every morning to Main 886, and we will look after them, delivering same to any train you wish.

FIRST QUALITY GOODS AT REASONABLE PRICES.

Orders carefully packed and promptly delivered are contributing factors to the large business this store is now enjoying. Are we serving you?

PHILIPS' Douglas Ave. and Main. 'Phone Main 886

Shops You Ought  
To Know!

Designed to Place Before Our Readers The Merchandise, Craftsmanship and Service Offered By Shops And Specialty Stores.

## AUTOMOBILE STORAGE

WE have room for a few more cars. Call up Main 2478 for OUR Prices. The Imperial Garage Motor Co., 27-30 Paradise Row. Repair work promptly attended to. 7-85

## BARGAINS

A STUNNING LOT of Ladies' Shirts. Waists also. Misses' Middy Blouses. Prices ranging from 25c. to \$1. J. Morgan & Co. 55-583 Main street.

WALL PAPER bargains in factory remnants. Remember, just half price. H. Baig, 74 Brussels street.

## BARRISTERS

TAIT & SMITH (J. Starr Tait and H. Lester Smith), Canada Life Bld., St. John; Phone 2779.

## CARRIAGES AND WAGONS

GRAHAM, CUNNINGHAM AND NAVES have received a car load of Nova Scotia rubber and steel tyred Buggies, delivery and express wagons; carriages of all descriptions. Phone No. M. 1605 for prices or inspect at 44-46 Peters street. 7-6

## BUILDERS' SUPPLIES

BUILDING MATERIALS—Murray & Gregory, Ltd. Saw Mill, Woodworking Factory, Glass Works. Supplying everything in wood and glass for buildings. Phone M 8000, Private Exchange. 25782-5-25

## COAL AND WOOD

DRY Soft Wood in store. Large load, \$1.25 cash. J. W. Carden, 105 Union street, W. 'Phone W. 87-11 and W. 7-11.

OUR WOOD IS DRY, our loads big, our price is right, our phone is 468. City Fuel Co., City Road. 9-10

DRY slab wood, sawed in stove lengths, \$1 per cord. J. W. Carden, 105 Union street, W. 'Phone W. 87-11 and W. 7-11.

## CARPENTERS AND BUILDERS

ALL kinds of work promptly attended to, jobbing a specialty. Phone 729-41, Follock & McKenney. 26227-5-16

## COAL

I AM Selling good American Anthracite Coal in Eggs, Nut and Chestnut sizes, also Reserve Mine and New Brunswick Soft Coal. Tel. No. 42—James S. McGovern, 5 Mill street.

T. M. WISTED & CO., 142 St. Patrick street, Scotch and American Anthracite in stock. Broad Cove and Springhill soft coal also in stock. Prepared to deliver in bags and barrels. Phone 2145-11. Ashes removed promptly.

## CONTRACTORS

C. E. STAIRS, 58½ Dock street. Repair and general job work; Building and Drafting; Phone M 2662. 11

## DRINK HABIT

THE GATLIN—A High Class Scientific 3 to 5 day Guaranteed Treatment for Alcoholic Addictions. Phone 1085 or Write for particulars, 46 Crown street.

## ENGRAVERS

R. C. WESLEY & CO., Artists and Engravers, 94 Water street, Telephone 892.

## FEATHER BEDS

FEATHER BEDS made into Folding Feather Mattresses and Puffs, also down puffs cleaned and made over. Canadian Feather Mattress Co., 247 Brussels street. Phone Main 197-11. 11

## HATS BLOCKED

LADIES' Panama hats, tangle and straw hats blocked over in latest styles. Mrs. M. R. James, 260 Main street.

## HAIRDRESSING

MISS McGRATH, New York Parlor, Imp. Theatre Bld., Switches, Special \$1.25 and \$1.50; also, new process hair coloring. All branches of work done. Gent's manicuring, Door No. 2. Phone Main 2698-81. 8-18-1915

## HORSE FURNISHINGS

WE ARE NOW showing an excellent line of Driving Whips, Sponges, Brushes, and Curry Combs at low prices. H. Horton & Son, Ltd., 2-11 Market St.

## HORTICULTURAL

HORTICULTURAL—Gardens renovated or new gardens made and tended during summer by expert. W. Dorey, 84 Paradise Row. 27106-6-14

## IRON FOUNDRIES

UNION FOUNDRY AND MACHINE WORKS, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry.

## LADIES' TAILORING

LADIES' Tailoring, prompt, reasonable. Miss Sherwood, 74 Gorman street. 26046-4-19

## MASSAGE

SWEDISH MASSAGE—Nature's Own remedy for all ailments arising from poor circulation and nervous diseases. By expert male graduate, 14 years' experience. Treatments \$1, \$10 for 12. Also medicated baths by appointment only. Phone Main 1850-11. 2-8-1915

## MILLINERY

GREAT BARGAINS of Millinery at Miss Campbell's, 55 Gorman street. 26226-5-22

## MONEY FOUND

RUBBER STAMPS of every description, stamp ink pads, daters, automatic numbering stamps. The Best Check Perforator on the market for \$1.50, does the work of a \$25.00 machine. High grade brass sign work. Agent for No-Dust Sweeping Powder. R. J. Logan, 21 Canterbury street, Daily Telegraph Building. Phone Main 1527.

## PATENT ATTORNEYS

PATENTS and Trade-marks procured. Ethenstoun & Co., Patent Chambers, St. John.

## PIANOS MOVED

PIANO MOVING at a reasonable price. Phone Main 1427. F. P. Bell, 86 Gorman street. 26722-5-11

## PLUMBING

PHONE Main 2380 for prompt and good work, James Byrne, 59 Broad street. Estimates given. 6-10

## SECOND-HAND GOODS

WANTED TO PURCHASE. Gentleman's cast off clothing, boots, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write L. Williams, 16 Dock street, St. John, N. B.

WANTED TO PURCHASE. Gentleman's cast off clothing—fur coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call or write H. Gilbert, 24 Mill street. Phone 2622-11.

## SEWING MACHINES

SINGER Sewing Machines sold or rented. All makes well repaired at Baby's, 518 Main street. Phone M. 288. 11

## STOVES

GOOD LINE OF SECOND HAND Stoves—Well repaired, will sell cheap; also new stoves of all kinds, 187 Brussels street. Phone 2639-21. B. MILLEY.

## SUITS

CUSTOM and Ready to Wear Suits at reasonable prices for this month. W. J. Higgins & Co., custom and ready to wear clothing, 122 Union street.

WE carry a large assortment of high class cloth in our custom department, as well as a large stock of ready to wear clothing at reasonable prices. Turner, out of the high rent district, 440 Main.

## TILING

WE are Experts in Tile, Marble, Mosaics and Fire Places. Call and see our samples. The W. W. Nomenclature Tiling Co., 254 Union street.

## SITUATIONS VACANT

WANTED—Experienced stenographer for general office work. Apply in own handwriting to P. O. Box 284, stating experience. 27388-5-13

## WALLPAPERS

SPECIAL Prices on all wallpapers, also factory remnants. H. Baig, 74 Brussels. 26394-5-17

## BARN TO LET

TO LET—Barn at 80 Barker street, \$2.50 per month. Apply M. Ross, 23 Church street. 27112-5-7

BARN on Mt. Pleasant To Let. Phone Main 1458. 11

## FINANCIAL

## NEW YORK STOCK MARKET

Quotations furnished by private wire of M. Robinson & Sons, St. John, N. B.

Saturday, May 8.

Previous Closing	Opening	2 Coa
Am Copper	88	88 1/2
Am Car & Fwy	52	47 1/2
Am Locomotive	47	45
Am Beet Sugar	44	43 1/2
American Ice	91 1/2	90 1/2
American Sugar	100 1/2	100 1/2
Am Steel Pkgs	34 1/2	34 1/2
Am Smelters	66	65 1/2
Am Tel & Tele	119 1/2	119 1/2
Anacosta Mining	82 1/2	81 1/2
Atch, T & S P	29 1/2	29 1/2
B. R. T.	87 1/2	85 1/2
Balt & Ohio	71 1/2	71 1/2
C. P. R.	157 1/2	156 1/2
Central Leather	84 1/2	84 1/2
Chi & G West	12 1/2	12 1/2
Chino Copper	44 1/2	44 1/2
Ches & Ohio	42	41
Colorado Fuel Iron	27	27
Consolidated Gas	127	126
Dela & Hudson	146 1/2	146 1/2
Erie	25 1/2	24 1/2
Gen'l Electric	146 1/2	147 1/2
Gen'l Electric	146 1/2	147 1/2
Illinois Central	100	100
Louis & Nash	119 1/2	120
Lehigh Valley	138	139
Missouri Pacific	118 1/2	117 1/2
Interborough	18 1/2	18 1/2
Nevada	60	59 1/2
New York Central	85 1/2	85 1/2
North Pacific	108	108
Pennsylvania	107 1/2	107 1/2
Reading	144 1/2	144 1/2
Republic Iron & Steel	26 1/2	26 1/2
Rock Island	22 1/2	22 1/2
So Railway	117	117
South Pacific	88 1/2	87 1/2
St. Paul	92	91 1/2
South Railway	17 1/2	16 1/2
Union Pacific	125 1/2	125 1/2
U S Rubber	62	60 1/2
U S Steel	84 1/2	82
U S Steel pfd	108 1/2	108 1/2
Utah Copper	64 1/2	64
Virg Caro Chemical	30	30
West Electric	92	89 1/2
Western Union	85 1/2	84 1/2
Sales 11 o'clock 375,000 shares.		

## AGENTS WANTED

\$150 For Sixty Days' Easy Work. Write for contract. Bradley-Garretton, Brantford, Ont.

AGENTS—Either sex. Are you making \$5 per day? If not, write immediately for Our Free Elaborate Outfit of Holiday Books. Sells at right. J. L. Nichols Company, Limited, Toronto.

SALARY and Commission paid to live local canvassing agents to look after renewals and take new subscriptions on the biggest selling and most attractive magazine proposition ever available in Canada. Present representatives average \$20 a week and better. We have men and women on this proposition right now whose earnings have topped \$40 a week. No previous experience necessary. Outfit supplied free to responsible agents. Write quickly for available territory. Continental Publishing Co., Limited, Box 11, Toronto. 27288-5-4

## WANTED—FEMALE HELP

WANTED—Dining room girl. Apply Western House, West St. John. 27464-5-12

WANTED—Woman for 3 days, to assist cleaning cottage, Westfield. References required. Apply 148 Dock street. 27463-5-11

WANTED—At once girl to wash dishes. Apply Sharpe's 26 Charlotte St. 5-7

WANTED—Women for quick lunch. Apply evenings, 38 Water street. 27410-5-14

WANTED—Experienced waist maker. Apply Mrs. Fanjoy at F. A. Dykeman's store. 27409-5-11

WOMAN WANTED to work by day, 117 Elliott Row (upstairs). 27871-5-14

GIRL WANTED—General Public Hospital. 27359-5-13

GIRL WANTED—General work, Q. Richardson, 278 Prince William street, City. 27362-5-13

DINING Room and kitchen girl wanted, Grand Union Cafe. 27365-5-10

WANTED LADIES' PERMANENTLY OR SPARE TIME to distribute religious literature. Make two to three dollars daily. Linscott Company, Brantford, Ontario.

WANTED—Middle aged, respectable women, who would like a good home in family of three; work light. Mrs. W. Winchester, Castalia, Grand Manan, N. B. 27222-5-10

## FOR SALE OR TO LET

FOR SALE—OR TO LET—House at Hampton Village. Eight rooms and bath, acetylene lights. Lot suitable for garden. Apply to Miss E. M. Paddock, Hampton. 27444-5-11

TO LET OR FOR SALE—We offer for sale or to let our new modern warehouse at 101-107 Gorman street. Scovill Bros., Limited. 11

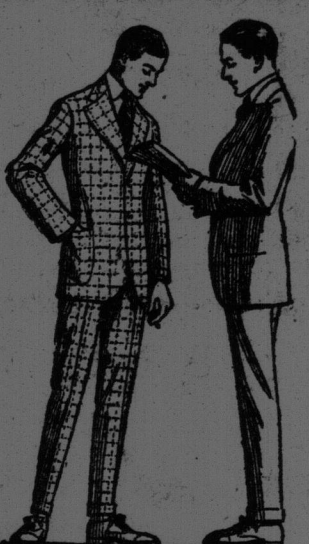
## PIANO MOVING

PIANO Moving a specialty. Phone 2381-11. 27448-5-9

## 'Glad Hand' Town

Asbury Park, N. J., proposes to do its best to make every stranger within its gates feel at home and so much pleased with his welcome that he will desire to remain permanently. To do this it has organized a Glad Hand Society with "No Frown-in-Our-Town" as its motto and a membership including the entire citizenship. The members will wear little buttons with the words "Ask Me" and all will serve as intelligence bureaus to all visitors. No Knockers at their town will be permitted in Asbury Park and everyone, according to the plans of the society, will boost, heartily and all the time. There will be some who will not join in but the effort is one that will make for the prosperity of the place for the glad hand is always an asset regardless of the extent to which, at times, it may be ridiculed by pessimists.

For sixteen years William Foust, living in Warren, Ind., has walked forty miles to Huntington and back each spring to pay his taxes, which amount to ninety-nine cents.



"Organization is the keynote of success." It's organization that makes it possible to construct and sell such high-class suits for \$20. From mill to store, from skilled tailor to expert machine workman, a combination of well organized units produces a suit that has never been equalled at the price. The patterns, designs, colors and fabrics are ahead of anything hitherto invented for clothing. The patterns, designs, colors and fabrics are ahead of anything hitherto invented for clothing. Come and see the big variety and high quality, the fine workmanship and correct fit. Prices \$12 to \$30. SOLE AGENT 20TH CENTURY GARMENTS

Gilmour's  
68 King Street

Our Optical Parlor  
AT  
193 Union Street

Our Place is Being Conducted Along Strictly Scientific Methods.

Your eyes tested by expert opticians, glasses are being fitted in a proper manner. All Work is Guaranteed

K. W. Epstein & Co.  
Optometrists and Opticians  
Open Evenings 193 Union Street

It was a club dinner, and Mrs. Anderson, a social climber, was seated next to Mrs. Murbridge, a society woman of prominence. Wishing to engage in conversation with the social leader, Mrs. Anderson remarked: "I understand that you have a son who is studying music, Mrs. Murbridge." "Yes, my son is a great musician," replied the society leader, rather coldly. "He is now studying in the Paris Conservatory."

For the First Time in the History of Our Dominion  
"MADE-IN-CANADA" Becomes a Hall Mark

(Prepared by R. A. BAKER, of the Baker Advertising Agency, Limited, 18-20 Wellington Street East, Toronto.)

Will Canada Accept the Vast Trade  
Lost By Germany and Austria?

INEVITABLY the next few months will see vast and far-reaching changes in the commerce of Canada. There will be decided changes in the stocks of Canadian merchants. New accounts will be opened by manufacturers who have heretofore striven in vain against foreign competition.

All this because at a single stroke, literally over-night, the vast trade with Germany and Austria, to say nothing of other combatants in the European war, is wiped out.

## CANADA HAS ALL IN HER FAVOR

SOMEBODY is going to get this business. England is alert for it. The United States wants it. Canada has the first choice. Here we know our people; we know the needs; we have the sales organizations; we have the factories; we have the workers; we have the market.

Also we have in our favor that newborn spirit of patriotism among Canadian purchasers that leads a man or woman to demand "Made-in-Canada" goods. The words "Imported" and "Direct From Europe" have lost their savour. Today "Made-in-Canada" sounds with a new ring—the ring of Necessity as well as of patriotism, and as a consequence, for the first time in the history of our Dominion, "Made-in-Canada" becomes a Hall Mark.

We do not presume to advise any manufacturer technically as

to how the new lines are to be made. We believe this part of the proposition presents little difficulty to the manufacturer—certainly no unmountable difficulties. What we do emphasize is that now is the time to stop theorizing, and ACT.

Unless the Canadian manufacturer and merchant accept this opportunity NOW, it will be snatched up by more enterprising concerns, who are already training their guns on our market.

## READ THE OPINION OF AN AMERICAN TRADE INVESTIGATOR

"TWO months ago I realized that we wanted the Canadian market. Today the Canadian market wants us. True, we must still fight for it, but our greatest problem—German and French competition—was solved almost overnight, and through no effort of our own. . . . Canada imports nearly seven hundred million dollars' worth of goods. . . . Right here is a great field for the American manufacturer. . . . The American manufacturer, once established here, will give all comers, even after the war is over, a stiff fight to take the market away from him."

"There is no reason in the world why an American manufacturer cannot go into Canada, now and practically sweep the market in his line." So says an American trade investigator. He investigated the Canadian market, but not the Canadian manufacturer, who

furnishes one very substantial reason why the United States cannot grab our trade.

The limitless forces of Initiative and Advertising enter vitally into the situation. Canadian manufacturers must use their initiative NOW and go after the market with greater vigor than they ever before exercised—they must study Canada's import statistics, and make the sternest possible bid to supply the demand.

## THE TIME HAS COME FOR ACTION

REACH out for the markets with the mighty force of Advertising. Tell your story far and wide. Canada wants to know which are the right lines to buy, under the new condition. Faced with the necessity of choosing new brands to replace the imported products, and fired with the patriotic impulse to encourage "Made-in-Canada" merchandise, they await your message, eager to respond. Advertising in the daily newspapers will reach them in their buying mood. Make it plain to them that by purchasing what you have to offer they are not only supporting Canada and the Empire, but they are getting as good quality and better value than the imported articles they heretofore bought. The people won't know these facts unless you tell them—and that is what advertising does.

Advertising in Canada today will "pull" better than ever before. The time is opportune to strike. Strike with a will.

"Made-in-Canada"

(Republished from Toronto Globe.)