

## I. ABOUT THIS GUIDE OVERVIEW

### Objectives

The Objective of this Guide is to provide Canadians with a resource guide for biotechnology research and commercial activity in the Upper Midwest and Mountain states of the United States.

### Biotechnology Resource Guide

The Guide will direct you to the all organizations engaged in biotechnology research in North Central U.S. The sectors covered include Non-profit organizations - Universities, Clinical Research Hospitals, Federal Laboratories, and Research Institutes; Industries - Pharmaceutical, Diagnostic, Veterinary, Seed, Microbials, Equipment and Specialty Chemicals; and Business Development Organizations.

### North Central United States

The Guide addresses biotechnology research and commercial activity in the post region of the Minneapolis-based Canadian Consulate General - the Upper Midwest and Mountain states market. The region includes the following states: Colorado, Iowa, Minnesota, Montana, Nebraska, North Dakota, South Dakota, and Wyoming. For this Guide the region is denoted North Central United States.

### How To Use This Guide

The next section of the Guide provide a brief overview of biotechnology and the industries which utilize this technology. The other sections direct you to the organizations in the North Central U.S. that are engaged in biotechnology research and commercial activities. The regulatory environment in the United States is reviewed. with special emphasis given to the North Central U.S.

The specific resource organizations and resource materials mentioned throughout the Guide are cataloged in the appendices of the Guide for your convenience. You are encouraged to contact these organizations to receive more detailed information.