

REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :635-BRASILIA

008-TRANSPORT SYS,EQUIP,COMP,SERV.
BRAZIL

PLANNING:

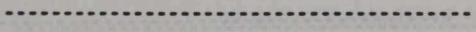
ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FORMATION OF JOINT VENTURE BTWN CDN SUPPLIER & BRAZILIAN CON
ASSIST IN PACKAGING CANADIAN BID FOR PARTICIPATION IN

BRASILIA MASS TRANSIT PROJECT.



TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 - Assist Canadair CL-215 in its efforts to market its plane in Brazil
- Work closely with Conair-BC Govt. in preparation of forest fire prevention package for Minister of Interior

- We have put our efforts on hold as result of unavailability of CL-215's for export to Brazil.
- We have counselled and worked closely with Conair in preparation of its offer to be submitted in July

QUARTER: 2 - Assist Conair and B.C. Govt in efforts to win contract for fire fighting system.
- Assist Canadair in potential sale of CL-215 to environmental agency.

- Conair proposal under evaluation but IBAMA (environment agency) more interested in CL-215.
- Purchase of CL-215 remains difficult due to budgetary constraints.

QUARTER: 3 -----

QUARTER: 4 -----