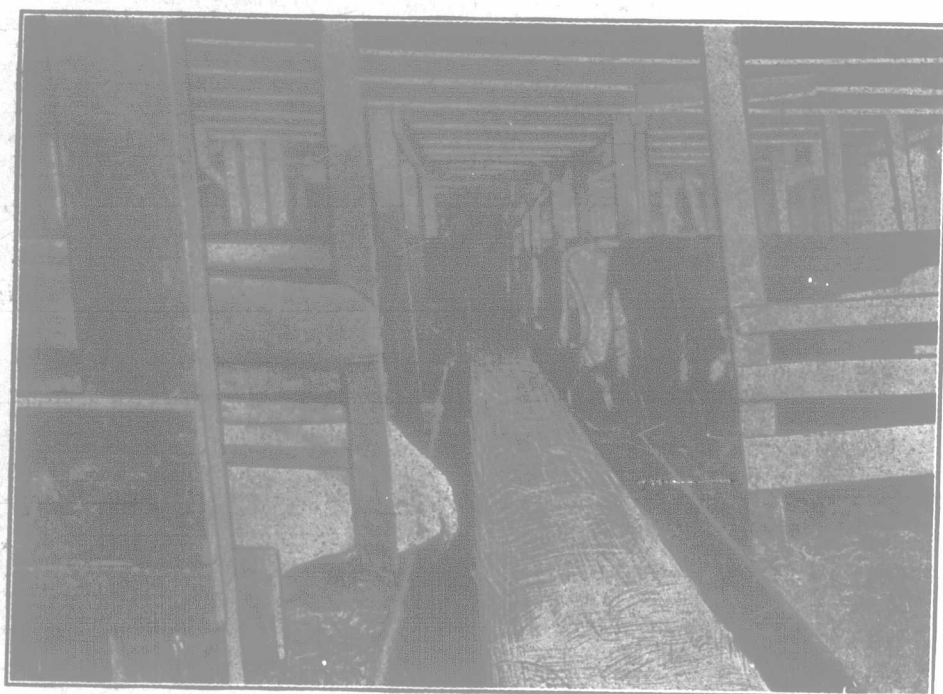


YOU PAY OUT THE COST OF GOOD EQUIPMENT EVERY YEAR—WHY NOT HAVE IT?

Do You See This Stable? It Costs Big Money to Winter Cows in a Stable Like This



Cows Must be Clean and Comfortable to do Well

Cows kept in a dark, damp, unsanitary stable will give less milk. When the stable is not well ventilated and clean, no matter how much food is given, the cows will not do well.

In a wood fitted-stable the cows are constantly exposed to disease. The wood stalls and wood floors become saturated with manure, and give off injurious fumes that greatly impair the health of the stock. And in the dark damp places, tubercular germs grow and thrive. The loss of a cow through disease in a single season would pay for a dozen Sanitary Steel Stalls.

Wood stables are hard to keep clean. Their chain ties or rigid wood stanchions do not keep the cows lined up to the gutter and the droppings fall on the cattle stand. The extra labor required to keep the stable clean is no small item.

Wood stalls do not protect the cows. It often happens that, when cows are tied with chains and with no partitions between, one cow steps on the udder of another and ruins her.

An old wood stable costs you—in extra time and trouble in keeping the stable clean, in extra outlay for hired help, in loss of your cattle through accident and disease and in lowering the value of their production—more, every year, than you would pay for Sanitary Steel Stalls.

What About the BT. Steel Stable Equipment? Will It Better Conditions?

It allows the bright sunlight to flood every part of the building. There are no dark, damp, corners. Sunlight is the best disinfectant in the world. It destroys the disease germs.

With Steel Stalls the stable is easily ventilated, their open construction permitting a free circulation of fresh air. Consider what an advantage it is to the health of the stock to have a bright, well-ventilated stable.

The Steel Stalls and concrete floors do not soak up the manure. They afford no breeding places for disease germs. Thus, by using Steel Equipment the dairy cows can be kept free from disease and in the very best condition for milk production.

BT Stall Equipment lines up the long and short cows, so that all droppings fall right into the gutter, and the cattle-stand remains clean. All manure is in the gutter and very little time is required to clean the stable.

Steel partitions protect the cow. They allow her to get in and out of the stall easily and yet prevent her being trampled on by her neighbor.

The Price is not Too High—Mr. Farmer, Mr. Dairyman, it comes right down to a matter of dollars and cents. Fit your stable with BT Steel Stalls, not only because they make it bright and attractive, but because they save for you at every turn. They save time, labor and loss of your cattle through accident and disease. They pay for themselves in a very short time.

Special Features on the BT STEEL STALLS

There are many outstanding features on which BT Stalls excel all others. The saving of feed and labor made possible by the adopting of these features will pay for the whole equipment in a year's time.

THE BT ALIGNING DEVICE—Keeps cows clean. It is the greatest improvement on Stanchions ever brought out. It lengthens or shortens the stall to suit the cow. It lines up long, short and medium cows so that all droppings fall into the gutter. This device is patented and in use only by us.

THE BT DOUBLE CURVE PARTITION—Protects the cow. Prevents her being trampled on by her neighbor, no matter what way she lies in the stall. It is superior to the single curve

partition, in that it gives the cow greater protection and permits her to turn around and walk out of her stall.

THE BT SELF-CLEANING MANGER—Saves time and trouble. It is made without a bottom—the concave trough built into the cement floor serves that purpose. The manger is easily raised, all refuse left in the smooth continuous trough swept out, and trough used for a watering.

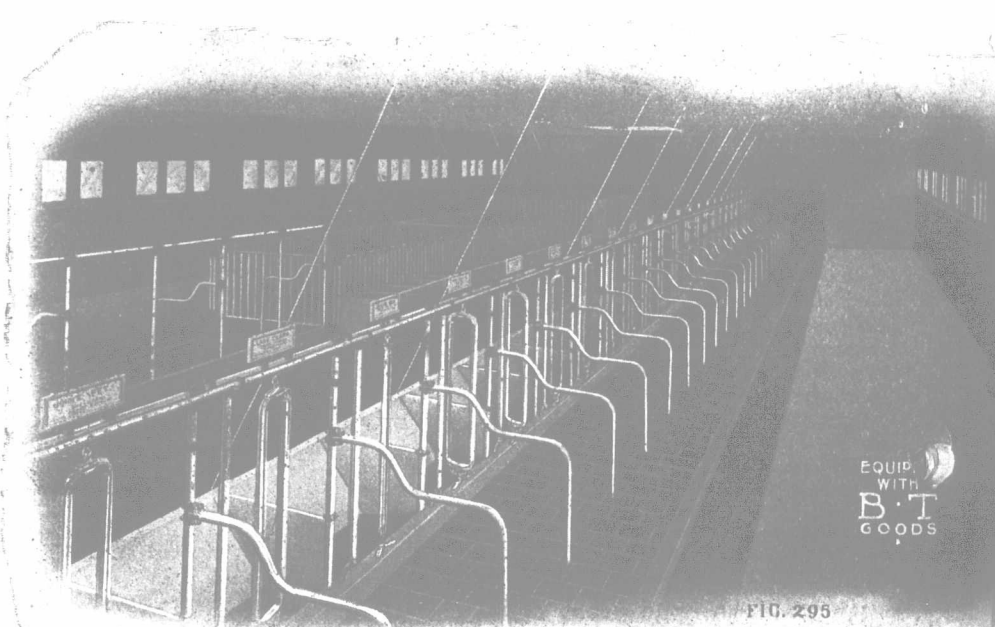
THE BT SURE-STOP SWINGING POST—Saves time and trouble. This device provides a rigid post between the rigid arm of the stanchion and the stall partition when the cow is coming into the stall, making it impossible for her to put her head anywhere but in the stanchion. When the cow has her head in the stanchion, this post may be swung back out of the way, giving the cow perfect freedom.

THE BT STANCHION RESTS—The loose arm of the stanchion when open is held in place by a small clip on the partition. When the loose arm is thus locked open, and the swing post is in place, the cow must put her head in the stanchion. She cannot put her head through on either side.

OTHER IMPORTANT FEATURES—We would like to tell you about the many other special features of the BT Steel Stall Equipment, all of which are covered by patents and cannot be used by other firms. But we have not room here. Let us send our free Stall Book. It will cost you nothing, and you will then be able to see for yourself that what we claim for BT Equipment is true.

Fill out the coupon and we will send you this book on Stalls and also our Free Book, "How to Build a Dairy Barn."

Write to-day.



BT STALLS FOR BT STALLS

We sell more Sanitary Stable Equipment than all other firms in Canada put together

Beatty Bros.
Fergus, Ont.

Is This Your Hired Man?

He Spends Hours Every Day Handling the Manure, and Yet has a Filthy Barnyard



The BT Litter Carrier Outfit Pays Its Own Cost in a Single Winter in the Saving It Makes for You.

It Saves Labor.—With a BT Litter Carrier you can run out HALF A TON of manure at a time. A few big loads like that will clean your stable. You can do all your stable work yourself in a few minutes. You don't need to hire a man. What you save in wages the first winter through using a BT Litter Carrier will pay its cost.

It Saves Rehandling the Manure.—You can run out the carrier on its overhead track and dump the load into the wagon. The manure can then be hauled straight to the field. There is no waste of time in cleaning up manure in the yard every few weeks and loading it on a wagon.

It Keeps the Stable Yard Clean.—The BT Litter Carrier can be run out with its load far from the barn. No manure is dropped in the passage way or in the yard. The cows do not have to wade through piles of litter to get to their stalls. They are always kept clean and their milk is pure.

Get Our Two Free Books—Send for our free Litter Carrier Book and our free book on Sanitary Steel Stalls. They prove beyond all doubt what we have stated above. They prove that the BT Sanitary Equipment cuts your stable work and your stable expense squarely in two. They show you how to make the work of a big dairy barn easy. **SEND FOR OUR TWO FREE BOOKS TO-DAY.**

FREE BARN PLAN SERVICE.

We go further than supplying sanitary equipment. We help you plan and build your barn and charge you nothing for this service. To get the best results from your cows, your barn must be properly planned, properly ventilated, and constructed up to a certain standard. Good equipment alone will not do it. We want our customers to be thoroughly satisfied with their stables wherever BT Stalls are used. For this reason we have gotten out our book, "How to Build a Dairy Barn." Fill out the coupon, and you will get it free.

Whether you are building or remodeling or just making a few changes, be sure to get this FREE book. Send us the coupon for it to-day.

THE GOVERNMENT USES BT EQUIPMENT.

Last year the Dominion Government built three Dairy Barns and the different Provincial Governments built some twenty odd Dairy Barns in different parts of Canada. In every case BT Equipment was used.

ALL THE BIG DAIRYMEN USE IT.

The following big dairymen have within the last year fitted their stables throughout with BT Equipment: S. Price & Sons, Erindale; The Toronto City Dairy Co.; The Moose Jaw City Dairy Co.; Sir Montague Allen, in his big Dairy Barn at "Allancroft" Farm, near Beaconsfield, Que.; and many others. These Dairymen used BT Equipment because it is the very best. Why should you not have the best when the cost is no more?

Mail Us This Free Coupon

BEATTY BROS., A.S. Fergus, Ont.

Gentlemen,—Please send me your free book, "How to Build a Dairy Barn," and your free book on Litter Carriers and BT Steel Stalls.

Are you going to build or remodel?.....

If so, when?.....

How many cows have you?.....

Will you need a Litter Carrier or Feed Carrier?.....

Do you want a Hay Carrier?.....

Name.....

Post Office.....

Province.....