

NEWS-RECORD

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RECIPROCITY.

Both Berlin and Waterloo Boards of Trade have passed resolutions urging the Dominion Government not to enter into a reciprocity agreement with the United States. Montreal did likewise on Tuesday evening.

Persons who have given thought to the subject conclude that Canada has been and is making good progress commercially; therefore let well enough alone.

If the agreement which has been framed were to become law and to go into effect, there is no forecasting what disturbance it may create in business, nor what industries may be hurt, so sweeping is the proposed change. The farmers of Canada may benefit temporarily. But the U. S. market might be closed against them a year hence.

There is no stability in an agreement which they can rescind at their pleasure. If the American farmer says that the Canadian farmer was selling wheat, barley, or any other farm product at a profit, he has influence enough to have the agreement repealed next year. Uncle Sam does not want to do business with anyone unless he gets the lion's share.

Reciprocity with the United States will mean a higher cost of living to every workingman in Canada, and will affect every man on salary, because their dollar will not buy as much as it does now. Business will be injured and wages have a tendency to drop.

A London newspaper published an interview to-day, it had with a Buffalo lumberman and furniture dealer, M. K. Blecher, who said in part:

"I do not think that Canada should be robbed of its great pulpwood assets. And from an aesthetic standpoint, also, the country would be greatly impoverished if its lands were stripped of the magnificent forests."

"If I were a Canadian I would say if Canada is going to go into the manufacture of paper, we will have our own pulp about material and will not be dictated by any one."

"I do think that Canada can make some gain by importing Southern pine and thus preserve our own pine lands. I believe that the Canadian people have been unjustly used by the men who have controlled the timberlands, having robbed the country."

"I am an American, yes that is true, but just the same I do not believe in our country coming over here and skinning our territory. I would advocate that the paper be made here thus giving your people employment."

Canada will have to be particularly alert on the pulpwood question.

"If I were a Canadian I certainly would never, if I could help it, let a Dominion log get into the States free in the rough."

To show that this man is right on the rough log question, let us see what amount of spruce was exported from the U. S. for the fiscal year ending March 31, 1910.

Pulpwood.....\$6,075,028
Wood pulp.....\$3,204,597
Paper.....1,927,052

The item pulpwood is the spruce log. Wood pulp is the ground log. These two total \$11,280,225. It is plain that upon the pulpwood or rough log, little labor was expended. Upon the groundwood called woodpulp, a mechanical grinding was performed. It takes a little more labor, yet not nearly as much as does the manufacturing of pulp into paper.

In the log, the pulpwood is worth \$10.00 a cord. As groundwood or pulp \$3.00. As paper \$5.00.

In the foregoing table the total value of our pulpwood, groundwood and paper exports was \$13,207,277. Had Canada sold all paper instead of pulpwood and pulp, the money realized would have been \$40,979,432 instead of \$13,207,277.

Also, it would mean the employment of 25,000 more men, of a better paid class than are those who require only sufficient ability to cut down trees.

This pulpwood matter is only one phase of the question involved in the reciprocity agreement.

NO RECIPROCITY.

The workmen of Montreal are a sensible body of citizens, as their decision to oppose a reciprocity agreement with the United States attests.

At a meeting of the unions held at labor headquarters on Friday it was decided to send a deputation to Ottawa to join with the rest of the industrial world in protesting against the adoption of the proposed agreement.

They foresee that "free wheat means dear bread." That is if Canadian wheat, cattle, eggs, fish and other like products go into the United States duty free, it will make living dearer in every city, town and village in Canada.

The mechanics of Montreal go even further, they declare that it would be a grave mistake to export the timber crops of Canadian forests, in the rough state. They hold that instead of selling other nations rough lumber and pulpwood, Canada's policy should be to

sell the manufactured paper and the finished timber, going as far as to suggest that if greedy men in this country stand ready to denude the country of its raw materials in order to convert them into ready money, the Dominion should put an export duty on natural resources.

The stand taken by Montreal workmen does credit to their intelligence. No stronger plea could have been made by any Chamber of Commerce in the country.

BY THE WAY.

New Hamburg feels good over getting Niagara power "in its midst."

Dr. McCallum's prescription for business men, might be summed up as: "Smile, blame ye, smile."

That unspeakable Turk, Abdul Hamid killed two of his wives as a diversion, on Thursday. Satan, when Abdul reaches him, will let him start an H of his own.

The Council of 1911 believes in the principle of consulting the people. It has power to issue debentures to build two houses on the sewer farm. It is, however, ready to submit a by-law to the electors and having obtained their assent, to promptly place the money at the disposal of the Sewer Commission.

A Great Ontario Judge.

Toronto Telegram: To Hon. W. R. Riddell, one of His Majesty's Justices of the High Court of Ontario, belongs the glory of having shown that British law is still occasionally a terror to evil-doers, even such as highly placed as the Toronto Railway Company.

The court ably and impartially presided over by Hon. W. R. Riddell has done more to "throw a fright" into the Toronto Railway Company than all the other tribunals which that haughty corporation has ever laughed at.

Ontario's Legislature should hasten to amend any statute that removes the criminal offences of corporations from trial before jurists like Hon. Justice Riddell and enfranchises a farce-comedy tribunal like the Ontario Railway and Municipal Board with the privilege of making public authority ridiculous.

CANADA'S POPULATION.

A subscriber asks: What was the population of Canada in 1901 and what is it now?

Canada's population according to the Dominion census of 1901 was 5,371,315. In the ten years between 1891 and 1901, this country gained 538,076 in population, being slightly over 11 per cent, or an average of 53,807 souls per annum.

One can only estimate the present population of Canada. Had its growth been no greater between 1901-1911 than in the 1891-1901 period, the country would have six million inhabitants. As the growth since 1905 onward has been the heaviest in its history, the census of this year should show a total population of at least 6,500,000. It would not be astonishing if the census man announced a total of seven millions.

WHAT FIXES PRICES?

"If the Canadian public consumes 80 per cent of all the farm products raised in the Dominion, why should we waste time over where the 20 per cent is sold?" asks another.

The answer to this is that the price of the surplus twenty per cent, largely determines the price of the eighty per cent, particularly so if the 20 per cent surplus products were to be sold in the United States market. It is a market, thirty times as large as ours, and reaching a point where it could absorb all the food products grown in the Dominion. The larger market fixes the price.

Yet the home market which is now consuming 8 out of 10 parts should receive first consideration on the part of the home producer.

CANADA IN A TIGHT PLACE.

Washington, D. C., Post, Jan. 31.—The following view is the American one of what a good thing reciprocity with Canada will be for the United States:

The reciprocity enthusiasts are "whooping it up" on the theory that the United States has nothing to lose in the game of give and take with Canada. There are with us figures that the farmer has nothing to fear from the opening the door to cheaper products while the volume of increased imports of raw materials will give a great impetus to manufacturers. Besides, all the American-owned factories in Canada will pull up stakes and locate on the side of the border. In other words, in making the agreement we "cut a melon," leaving only the rind and seeds to the other party to the bargain. This is a novel and attractive way of looking at it—we simply reach over and pick out what looks good, without a thought of handing over anything in exchange.

Call Us "Gudgeons."

What gudgeons those Canadians are, to be sure! A great awakening awaits them; that is, if our reciprocity optimists are to interpret the terms of the agreement. As for President Taft, who told Congress he thought the arrangement would prove mutually advantageous, why he just pulled the wool schedule over the Canuckers' eyes and got away with the manufactured goods!

What Canada Gives Up.

Besides all this, Canada gives up her wheat market, to be absorbed by Chicago; her railroad traffic, which will be shunted from the west to east to north and south; her banking activities shift borderward and beyond, along with their customers. This leaves none of Canada's reciprocity losses unaccounted for but the fishing interests, and doubtless the cod will gravitate down to Maine waters when he learns that reciprocity has been inaugurated.

This sort of talk is said to be winning many of the doubters over to ratification, but what effect it will have on the prospective "melon" is not being taken into account.

HAIR BEAUTIFIER.

Refined Women the World over Use It.

Every woman knows that there is no thing so good for hair and scalp trouble as Parisian Sage. If Parisian Sage is used two or three times a week it will keep the scalp nice and clean and remove dandruff. It makes the hair lustrous and fluffy and keeps it from falling out.

We urge every woman who loves radiant and fascinating hair to go to Clarke Bros., to-day and get a large 50c. bottle of Parisian Sage, they guarantee it to cure dandruff, falling hair and itching scalp, or money back.

BY THE WAY.

Other winter months may try to imitate September and April, but faithful old February hands out the real thing every day of the week.

Gudolph has accepted an offer of 101.19 on a \$96,000 issue of city debentures. It follows the sinking-fund plan of issuing debentures and consequently receives a price slightly better than what is paid for instalment debentures.

A Week of Music.

Toronto News: Toronto pays this week its tribute of respect and affection to Dr. A. S. Vogt, conductor of the Mendelssohn Choir. Four times the choir will sing, and four times Massey Music Hall will be crowded to the doors.

It seems to make no difference what the program may be. The very announcement of a concert is sufficient to start a crowd running towards the Hall. The reputation of the choir has grown with the years and the ardor of its friends does not cool. Home opinions have been endorsed by New York, Chicago, Buffalo, and Cleveland. It is freely asserted by men of critical taste that the ideals of choral music have been set considerably higher by reason of this unique accomplishment of this facile and well disciplined body of singers.

Toronto is known in a hundred towns and cities in America as well as in London, Leeds, Leipzig, and Dresden as the home of one of the finest choruses in the world.

It may be well to recognize that the merit does not lie in the singers alone, but rather in the Conductor. A man of undying determination, of virile and forceful personality, of magnetic influence, he has drilled every season an awkward squad of singers into a regiment, smart, quick-eyed, and steady as the Grenadier Guards. Dr. Vogt happens to be a fine musician, but he is also pre-eminently a leader of men—a genius in command. The Toronto public does well to recognize in a practical manner his achievements and to cherish a pride in him and in the chorus he has created.

PERTH MAN BUYS COVERED BUTTON BUSINESS.

The old-established and successful covered button business of the late Mr. C. E. Hoffman, was sold on Thursday to Mr. John Ritchie, the well-known lumberman of Allan's Mills, Perth, Ont. It brought a good figure, as it deserved to do on its merits.

The citizens of Berlin will be pleased to know that it is Mr. Ritchie's intention to have the business carried on at its full capacity. Owing to other large business interests, Mr. Ritchie will not give his newly-acquired business his personal supervision but will place the management upon the shoulders of one of his two sons.

The trade name of the business for the present will be "C. E. Hoffman & Co., Covered Buttons Manufacturers."

The public will welcome Mr. Ritchie to Berlin and wish him every success in his undertaking.

The sad death took place yesterday afternoon of Helen Steckenreiter, the loved wife of Mr. N. Steckenreiter at the age of 48 years 8 months and 29 days.

The deceased has been in poor health the past year but lately has been up and around and her sudden taking off was a shock to the family and relatives.

Besides a sorrowing husband and the deceased leaves two sons, John and Louis, and three daughters, Laura, Alice and Kathleen to mourn the loss of a loving wife and mother.

The funeral, private, will leave the residence of her husband, Elgin street, on Monday afternoon at 2 o'clock with interment in Mount Hope Cemetery.

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lin and vicinity. His addresses have been of great interest and profit to those who have heard them. Besides his talk to boys, Mr. Beall has a message of special interest to parents, which he will deliver in the St. Andrew's Presbyterian Church, Weber St., at 4 o'clock on Sunday afternoon. All parents are cordially invited to be present.

SAY THE N. C. R. BOYS.

Mr. Charles T. Walmesley of Chicago, a former Elmira boy with friends everywhere in the Twin-City is one division commander of fourteen who superintend the sales of National Cash Registers in the U. S. and Canada.

Recently there was a fore-gathering of N. C. R. Salesmen at Dayton, Ohio, attended by Mr. Walmesley's district. On the train to Dayton a poet in No. 7 delivered himself of the following eulogy: "Here's to that good old scout Of District Seven fame, As an organizer can't be beat, Charlie, Walmesley is his name; He's always glad and willing To help his little band; When a man is almost down and out He takes him by the hand And with a word of comfort, And pat upon the back, Says, 'Buck up, pal, I'll put you right.' Now that's what I call tact."

He has a power over men Which equally he sways, The reason being that what is glad To do what C. T. says; So here's to dear old Walmesley, His better never lived; Our hearts will beat with one accord In unison with his; His beacon light which guides us right Hangs now from every wall. The motto reads and to all appeals, "All for One and One for All."

The fine weather and good sleighing brought out a large attendance at the market this morning. The price of produce with the exception of eggs, remained unchanged. Ten frs. was plentiful, selling at 2c. and 2 1/2c. per dozen. And they were all guaranteed to be of the strictly fresh variety. Meat and cheese found a large sale.

The following prices prevailed:
Eggs per doz. 27-28c
Butter per lb. 25c
Lard per lb. 18c
Cheese per lb. 16c
Limbarger per cake 20c
Cream cheese per qt. 10c
Pork sausages per lb. 17c
Bologna per lb. 15c
Ham (cured) per lb. 18c
Head lbs. 15c
Apples per basket 15c, 20c and 25c
Potatoes basket 20c
Turnips per bag 75c
Cabbage per head 5c
Sauerkraut per dish 5c
Beef in qrs. per lb. 9c and 12c
Pork in qrs. per lb. 10c and 12c
Hay per ton (1st class) \$15.00
Hay per ton (2nd class) \$13.00

OBITUARY

Mrs. Jacob Heier.

The death occurred this morning at 8:30 o'clock near Elmsville of Mrs. Jacob Heier, widow of the late Jacob Heier, who died about twenty years ago. She was in her 81st year. Death was due to old age.

A family of two sons and three daughters survive. They are George and Henry of Waterloo, Mrs. Philip Arnold of Waterloo, Mrs. John Holte of Elmsville and Mrs. G. Lehen of Wellsville, Miss.

The funeral will be held on Monday morning at 10 o'clock from the residence of her son, Mr. Henry Heier, Waterloo, to Mt. Hope Cemetery. Rev. A. P. Milham will conduct the funeral services.

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completed the map is sent to the owner, so that he has an accurate guide to follow in putting in his drains. As in previous years, the only outlay to the farmer is the traveling expenses of one man in connection with the survey. The railways give a rate of a cent a mile for this work, so that the traveling expenses are light.

After a survey in each locality a DRAINAGE DEMONSTRATION is held right in the field surveyed, to which all the neighbors are invited. At this meeting simple methods are demonstrated of making a drainage survey, finding the fall of a ditch, determining the grade, digging to grade etc.

Those wishing to make application for a survey should write the Department of Physics, O. A. C., Guelph, whereupon regular application forms will be sent.

Many Berlin Citizens Indiscreetly Attacked by the Aggravating Ailment.

Does your head ache? Do your bones ache? Is your throat sore? Does every part of your anatomy appear to be out of order, and are you warm and cold at turns?

If so you have the gripe. There is no evading the issue. The affliction has crept insidiously upon you, and once it has secured a firm footing you must just as well give in and let the enemy have its running.

It's a painful and an aggravating affliction, but not dangerous, say the physicians. The whole danger lies in fighting back. There are those who are unwilling to give in to any form of illness, and these naturally fight to the last ditch against the gripe.

Naturally this angers the enemy, and it is quite liable to call for assistance from kindred diseases. When this is the case the patient has no chance, and whether or no, he is forced to take to his bed, quite frequently with an ailment more serious than gripe.

With such a condition of affairs the proper course would appear to be to treat the gripe very gently, and give it every opportunity to work its will, lest it should bring something else.

The doctors state that there is practically nothing to be done, except to keep warm and remain indoors, until the attack passes away of its own accord.

The disease is prevalent in Berlin at present, and the doctors are being kept exceptionally busy.

Knowing this one need not be surprised to miss large numbers of our citizens from their accustomed place of business.

MR. MCGIBBON TALKS ABOUT HIS ENTERPRISES.

Is Entering Boot and Shoe Trade—Possibilities of La Rose Dividend Increase.

(Toronto World.)

D. Lorne McGibbon is one of the outstanding energetic financial men of Canada. His interests are extremely varied, but he has a peculiar adaptability for everything he seems to take in hand. These interests run from rubber to operations in silver and gold mines, and now he appears to have taken a notion to enter the boot and shoe business.

Seen at the King Edward yesterday Mr. McGibbon was perfectly frank in discussing his various interests, with a World reporter.

"Are you thinking of making a merger of some of the large boot and shoe factories in Canada?" Mr. McGibbon was first asked.

"Well, I would like to put my eye straight in this matter, and I must tell you in the first place that no merger contemplated. To be perfectly frank, as far as the boot and shoe business is present concerned, I am entering the matter purely as a private enterprise. It will have absolutely nothing to do with the large rubber business with which I am connected, and if some of the present boot factories are bought up, it will be done for the purpose of running them as business propositions and not as a company proposition. There are upwards of thirty-five million dollars spent in the Canadian boot and shoe trade every year."

I have thought that by specializing and adopting the most modern methods a highly profitable business might be done in this industry. My endeavor will be to keep Canadian trade for Canadians and to restrict as far as possible the importation of American-made boots and shoes. I also think it quite possible to develop a large export business along this line."

LARGE ATTENDANCE AT ANNUAL MEETING OF WATERLOO COUNTY ASSOCIATION.

The Waterloo County Poultry Association held its annual meeting on the evening of Feb. 2nd, in the Trades and Labor hall. The meeting proved very interesting and was well attended by the members, being the largest annual meeting held by the association for some years.

After the minutes were read and the routine business was transacted the election of officers took place, resulting as follows:
Hon. Presidents—Hon. W. L. M. King, Dr. Lachner, M. P. P. H. M. Hagen and Mayor Schmalz.
President—C. Meyer, Waterloo.
1st Vice-President—L. Weigand, Berlin.
2nd Vice-President—C. Emmerich, St. Berlin.
Secretary—J. T. Underwood, Berlin.

Treasurer—S. Englert, Berlin.
Executive Committee—V. Schmidt, C. Emmerich, Jr., F. Brighton, Carey, Berlin and F. Lachman, of Bridgeport.

Mr. and Mrs. Teutschmann were tendered a farewell party on Saturday evening at the home of Mr. and Mrs. Orsbeck's, 127 Courtland Ave. previous to their leaving for St. Louis, Mo., where they will make their future home.

Clover and Timothy

Red Clover, \$9.60 bush. Timothy - \$6.50 bush.
Alsike - \$9.75 " Alfalfa - \$13.80 "

All No. 1 Government Standards.

Ontario Seed Co. Successors, Waterloo, Ont.

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STRAITFORD, ONT.
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Write us at once for our free catalogue and learn what is being done in the leading business college in Western Ontario. Our graduates secure good positions, and meet with success; business men say they are the best. We have three departments - Commercial Shorthand and Telegraphy. We give individual instruction and you may enter at any time.

LOST. Ladies open face gold watch with watch pin attached on Petersburg Road near Queen St. south. Leave at Record and receive reward. 12-27-31

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Hallman's Grocery
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T. L. ARMSTRONG, R. T. ORR, Inspectors.
C. A. BOCHIM, District Agent, Telephone 245.

North Waterloo FARMERS' INSTITUTE
1911 MEETINGS
to be held during the winter
Winterbourne, Friday, Jan. 6th.
St. Jacobs, Saturday 7th.
S. Stevenson, Ancaster, Dr. Annie Backus, Aylmer.
Wellesley, Monday, February 6th.
Crosshill, Tuesday, February 13th.
Linwood, Wednesday, Feb. 8th.
Hawkesville, Thursday, Feb. 9th.
Floradale, Friday, Feb. 10th.
West Montrose, Saturday, Feb. 11.
Elmira, Monday, February 13th.
Heidelberg, Tuesday, February 14th.
Conestogo, Wednesday, February 15th.

Speakers for above meetings: John Campbell, Woodville, Dr. Annie Backus, Aylmer.

For all except the last three meetings, Local Speakers will be added. Josiah Stauffer, M. L. Weber, Pres. 1st Vice Pres. Allen Shantz 2nd Vice-Pres. Sec'y.

ROYCE & HENDERSON.
Traders Bank Building, Toronto.
Solicitors for the Toronto Suburban Railway Company.

AELX AMES AUCTIONEER
Sales conducted in any part of Waterloo County. Satisfaction guaranteed. Soliciting your patronage. All arrangements for sale can be made with John S. McNally, Massey Harris agent, King St. east, Berlin.
When writing address Box 5, Galt or phone No. 310, Galt.

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Council

Continued

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The follow Moved by E. W. C. of the Walke Co., Limited a proper agi to between pany as to buildings to in question.

Just before Mr. Schultz, terested, dress the C the proposed mean damag neighborhood

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The audit of the audit for the year hand on Jan 190.81. The ad in booklet

Eng

Engineer J following in

Gentlemen: I have the my first ann ginner, sett works carried During the money expen improvements vious years walks were cost of \$11 over one mile six feet wide concrete curi structed at a little over t were constru at this v manent in

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between King In the c roads, a new adding tar t Courtland A this Tarvia Nearly one i diary grave ways were c

Besides