

**AUTOTEK INDUSTRIAL DE MEXICO, SA DE CV**

Calle F # 50  
72000 Puebla, Puebla  
Phone: (22) 826157  
Fax: (22) 826154

Javier Quiñola

**Company Size:**

Information not provided

**Primary Products:**

Wide variety of autoparts

**Export Levels:**

Information not provided

**Plants:**

The only plant is located at the above address.

**Wastewater Status:**

Currently complying with ecological norms.

**Potential Opportunities:**

The company has wastewater equipment, focusing on coagulation, flocculation, sedimentation, and filtration technologies. Nevertheless, interest was expressed in both wastewater and recycling purchases.

**Purchase Time Frame:**

Information not provided

**Additional Comments:**

The required capacity of water management equipment is of approximately 33m<sup>3</sup>/day. Services were also identified as a potential purchase area

**ABB MOTORES, SA DE CV**

Via Gustavo Baz y Henry Ford  
54030 Tlalnepantla, State of Mexico  
Phone: (5) 328-1400  
Fax: (5) 310-3029, (5) 328-1694

Eduardo Bermudez de León  
Traffic

Hugo Rodriguez

Environmental Control Chief

**Company Size:**

Annual sales: \$CDN 16.0 million, over 300 employees

**Primary Products:**

Industrial motors, frequency changers, industrial control equipment

**Export Levels:**

15%, including Canada

**Plants:**

The company operates five Plants:

- Tlalnepantla, State of Mexico (above address)
- Tlalnepantla, State of Mexico
- Guadalajara, Jalisco
- Monterrey, Nuevo Leon
- Puebla, Puebla

**Wastewater Status:**

The company meets discharge norms.

**Potential Opportunities:**

The company has a yearly budget for technology update. Nevertheless, ABB already has wastewater equipment. Water is recycled in the company's painting division only.

**Purchase Time Frame:**

As required to meet norms; unlikely in 1994.

**Additional Comments:**

No additional comments