

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 531-WELLINGTON

009-FOREST PRODUCTS, EQUIP, SERVICES
NEW ZEALAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

WOOD AND WOOD PRODUCTS

DISTRIBUTE NEW PUBLICATION OF COUNCIL OF FOREST INDUSTRY BC
BUYERS GUIDE TO NZ LUMBER IMPORTERS

THREE NEW AGENCY CONNECTIONS

LOBBY NZ AUTHORITIES TO RELAX PRESENT IMPORT RESTRICTIONS COVER-
ING SHINGLES/SHAKES

REMOVAL OF IMPORT RESTRICTIONS BY 1988

EQUIPMENT AND MACHINERY

FOLLOW UP OF 87/88 FOREST EQUIP MISSION TO SECURE AGENCY CONNEC-
TIONS

MINIMUM OF 4 AGENCIES TO BE ESTABLISHED

PROMOTE MANUFACTURE UNDER LICENCE OR JV BY INDUSTRY BLITZ

MINIMUM OF 2 JV'S TO BE ESTABLISHED

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 -----
- QUARTER: 2 -----
- QUARTER: 3 -----
- QUARTER: 4 -----

MEMORANDUM CONTROL MISSION
 EXECUTIVE MISSION ON VARESID
 B C BUSINESS MISSION TO NZ
 MEDICAL SERVICES MISSION
 NZ BUSINESS GLOBE PROGRAM
 TRADE (BUSINESS) CONSULTATIONS
 OVERSEAS MISSION TO NZ AND TO NEGOTIATE OVERSEAS OFFICES OTHER
 NEGOTIATION OF HERRING TO FOR MICHIGAN CANADA
 CANADA-NZ BUSINESSMEN'S CONFERENCE OSAKA
 NZ CANADA AIRL

WORLD 250-10740

NOTICE CONCERNING BUSINESS NEGOTIATIONS DURING THE FOLLOWING PERIOD:
LISTED BELOW ARE THE SPECIFIC AND/OR ANTICIPATED ACTIVITIES

REVISIONS
AS APPEAR

VI MISSIONS ABROAD FOR FISCAL YEAR 88
GENERAL PROGRESS REPORT OF EXPORT PROMOTION PROGRAM