REPORT 4 89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST :521-ISLAMABAD

. 003-GRAINS AND OILSEEDS PAKISTAN

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

OILSEEDS

NEGOTIATION OF (A) ADDITIONAL AFGHAN RELIEF AID AND (B) NEW BILATERAL FOOD AID FOCUSSED UPON CANOLA OIL BY CIDA.

FOLLOW-UP WITH LOCAL AGENTS, EDIBLE OIL AND GHEE MILLS AND GHEE CORPORATION OF PAKISTAN.

ORGANIZE A PAKISTANI EDIBLE OIL MISSION TO CANADA.

PREPARATION OF ANNUAL SURVEY OF WHEAT, COARSE GRAINS AND OILSEEDS MARKETS.

OBTAIN ACCEPTANCE IN THE LOCAL MARKET FOR CANOLA OIL.

OBTAIN EXPORT ORDERS ON A LONG TERM BASIS.

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PROVIDE BASIC MARKET INFORMATION TO TGO FOR DISSEMINATION TO INDUSTRY.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 NEW BILATERAL FOOD AID FOCUSSED ON CANOLA OIL BY CIDA TO OBTAIN ACCEPTANCE IN LOCAL MARKET FOR CANOLA OIL.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

CIDA & GOVT OF PAKISTAN AGREED IN PRINCIPLE TO PROVIDE \$35 MIL CANOLA OIL TO THE LATTER OVER A PERIOD OF 5 YEARS. WILL MONITOR TO ENSURE THAT IT LEADS TO DEVELOPMENT OF LOCAL MARKET FOR CANADIAN CANOLA OIL.