

Export and Investment Promotion Planning System

MISSION: 534 CANBERRA

COUNTRY: 011 AUSTRALIA

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

iii) Project Name: REQUIREMENT FOR 200 PASSPORT READERS FOR
MACHINE READABLE PASSPORTS

Approximate Value: \$.9 M

Financing Source: 012 DOM

For further info. please contact:

R. BALLHORN

iv) Project Name: SARSAT SYSTEM

Approximate Value: \$ 5 M

Financing Source: 012 DOM

For further info. please contact:

M. HUGHES

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

- exports of certain products or services to this country are subject to Canadian export controls

In the Trade Office's opinion, Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:

- No factors reported by mission

Some Canadian exporters to this market in this sector (sub-sector) have enjoyed success previously as a result of a variety of factors which the trade office reports to include:

- No factors reported by mission

The Trade Office has recommended that a comprehensive market study of this sector (sub-sector) would enhance the knowledge of Canadian exporters to this market.

In support of Canadian exports in this sector (sub-sector) the Trade Office is currently engaged in activities which include:

Activity: DEPT OF AVIATION PURCHASE OF NATIONAL AERONAUTICAL INFORMATION PROCESSING SYSTEMS (NAIPS) TO BE AWARDED IN EARLY 1988. NORTH EAST CENTRE UPGRADE WILL FOLLOW.

Results Expected: CANADIAN FIRMS WILL CONTINUE TO PURSUE SALES OPPORTUNITIES.