

**PROGRAM RESULTS: AFRICA MIDDLE-EAST**

**BUSINESS ACTIVITY**

During the July - September 1989 period fifteen posts reported the following business activity:

**28 EXPORT SALES WORTH \$214.6 MILLION**

**67 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS**

**10 NEW JOINT VENTURES/LICENSING AGREEMENTS WORTH \$2.2 MILLION**

**0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA**

**4 CANADIAN INVESTMENTS IN TERRITORY WORTH \$1 MILLION**

**5 TECHNOLOGY TRANSFERS WORTH \$516 THOUSAND**

**HIGHLIGHTS:**

\$ 30 million sale of pulp mill (Baghdad)

\$ 16 million sale of asbestos (Algiers)

\$ 10.5 million sale of aircraft motor replacements (Algiers)

\$ 8.9 million worth of lumber sales (Cairo)

\$ 8.2 million sale of pipeline maintenance services and equipment (Kuwait)

\$ 1.4 million worth of joint venture consultancy arrangements (Rabat)

**KEY STATISTICS: for the fifteen posts reporting workload information**

		<u>Missions Reporting To</u>	
		GAT	GMT
No. Trade Enquiries	Cdn	1689	1346
	Local	1409	1614
No. Investment Enquiries	Cdn	13	41
	Local	12	174
No. Business Visitors	Cdn	255	128
	Local	540	734