

faithful disciples of Esculapius. These ties outshine those of all lodges; even those of the brethren of the mystic tie and "hieroglyphic bright," which none but craftsmen ever saw.

19. No man of honor, says *Am. Med.*, advertises himself who only has his abilities, intellect, or skill to sell. Would an engineer come out in a newspaper and by long articles say directly or by implication that he has more knowledge and skill than his professional brethren? Would a lawyer, a preacher, even a newspaper editor? It would be rank egotism and ridiculous. To do so would at once disclass and degrade him in the minds of his colleagues. One's reputation with one's own fellows, and especially with those best fitted to know, is the condition of honor, of self-respect, and even of business success.

20. It is well to be a good listener, but far better to know how to answer cautiously and when to decide promptly; use other men's brains, but exercise not too much servitude, for now and then the world wants the man with a mission to come out from the crowd. However, it is better to remain in the ranks.

21. Physic requires more industry, pains and labor, and, indeed, more learning, a more extended knowledge of the auxiliary sciences to carry it to perfection than any other profession." Such was said more than one hundred years ago.

22. It is said of Goldsmith that when he entered professional work he appeared in "a professional wig, a cane, purple small clothes, and a scarlet *roquelaine* buttoned to the chin." The profession in his time had eminent scholars, and was highly esteemed. Will history repeat itself?

23. Our profession is, and has ever been overcrowded, and as regards money making, many of the mechanical trades surpass it in such respects. About one per cent. of those who are engaged in the profession become moderately rich. It has been estimated by Dr. C. Henri Leonard, of Detroit, that 50,000 M.D.'s of the United States make \$1,000 or less, and that 50,000 do not reach a yearly income of more than \$500. However, Dr. Taylor says of the 135,000 United States physicians, that 100,000 make yearly \$100,000,000, *i.e.*, \$1,000 each; that each of 20,000 make \$2,000; of 5,000, each is making \$5,000; 200 are each realizing \$10,000.

24. Very few continue in practice for more than ten years unless aided by some "side line" business; or marry "rich."

25. Being the possessor of knowledge of or familiarity with hydrotherapy, massage and all that anatomy and physiology