March 14, 1917

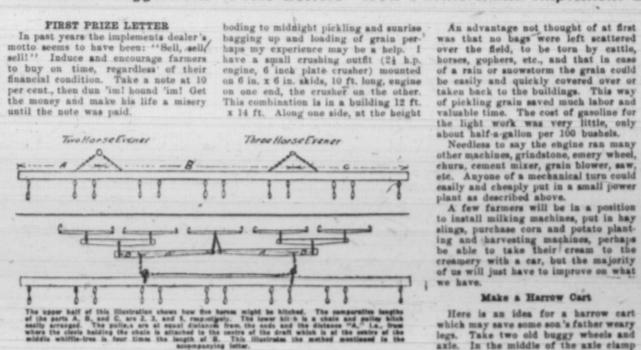
Economizing Time and Labor

Practical Suggestions---Prize Letters-- How Farmers and Implement Dealers can Co-operate

FIRST PRIZE LETTER

In past years the implements dealer's motto seems to have been: "Sell, sell' sell!" Induce and encourage farmers motto seems to nave been. "Sell, seur sell!" Induce and encourage farmers to buy on time, regardless' of their financial condition. Take a note at 10 per cent., then dun 'im! hound 'im! Get the money and make his life a misery until the note was paid.

boding to midnight pickling and sunrise bagging up and loading of grain per-haps my experience may be a help. I have a small crushing outfit (24 h.p. engine, 6 inch plate crusher) mounted on 6 in. x 6 in. skids, 10 ft. long, engine on one end, the crusher on the other. This combination is in a building 12 ft. x 14 ft. Along one side, at the height



It is time for a change. Let the im-plement dealer's moto and mo-tive be "service." Let him ac-quanti himself with local conditions co-operate with the farmers; make a list of each farmer's implements is his toritoric ad with the farmer's in his territory and with the farmer's help prepare an estimate of the new machines or repairs that may possibly be needed.

The mail order houses might offest ore inducements to farmers who order co-operatively.

Economy with Hitches

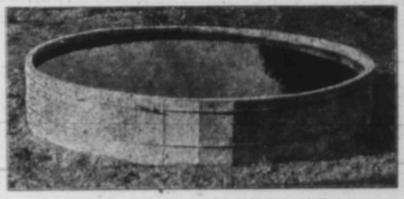
The most of our farm implements The most of our farm implements have been constructed to be drawn by four horses; four horses on the gang-plow, four on the harrows, four on the drill, discs, cultivator, etc. Time can be saved and moisture conserved by leading a horse dragging a section of harrows after the plow. The the halter shank to the plow frame just above the furrow wheel allowing enough släck so that the harrow horse can walk on the earth turned up the previous round. I earth turned up the previous round. I see no reason why two horses pulling three sections of harrows could not be three sections of harrows could not be led in the same way, thereby leaving the land all ready for the seeder. Five or six horses can be arranged on har-rows. Five horses can be arranged with a pulley hitch as shown in the ac-companying sketch. With six horses two might be hitched on each three-sections and each such part connected with an iron strap, or four horses might be hitched on six sections on one draw bar and two horses on the draw bar drawing three sections. It is an easy matter to lead a harrow team after the drill. In this way with the three furdrill. In this way with the three fur-rowed plow or with mine sections of harrows, or harrows after the seeder, one man can keep six horses working to advantage.

Three furrowed gang plows drawn by six horses have been tried in this dis-triet and have proved a success. Why should not more he used! Here is a sketch showing how such an arrange-ment may be made and which we read about and have used with success for some time. me tim

Some Very Practical Helps

The higgest problem on the farm, especially during the busy senson is the never ending, oft recurring chores-milk cows, turn the separator, pump water, wind the pickler, etc. This year the problem will be greater than ever. To the farmer who this year finds himself woefully short of help, and who may be looking forward with fore-

of the plate, is a line shaft, made from the shaft of an old seed drill. The box-ings for this shaft to turn is are simply pleces of hardwood, 2 is. x 4 in, about 5 feet long nailed or bolted to the stud-ding at one end and to the rafter at the other. Holes, the size of the shaft are bored thru the middle of the hardwood pleces. From this shaft a number of belts connect up with varions machines. belts connect up with various machines. One belt runs a pump jack. The water



Such a tank will save an ensurement annual of time and hard labor and will secure

Man.

is pumped from a very deep well into a seven barrel trough, from which six or eight horses may drink at one time. The saving of this one chore to a tired man is considerable. In clearing ord grade two bulk

man is considerable. In, cleaning seed grain, two belts were dropped from the line shift, one to run the fanning mill, the other to run a wild out separator. The grain was dumped into the hopper of the fanning mill; the bagger attachment damped the grain from one machine to the other and the cleaned grain was finally bagged after passing thru the separator. All of my own and a neighbor's grain was cleaned by one man in this way. Enough grain was crushed up to feed the thorses, hogs and cows thru spring work.

work. Where the handle goes on our grain pickler we haved on a 12 in. pulley. The pickler was placed right in a wagon box. The wagon with the box on it and the pickler in the box was hacked along-nide the engine house, a pulley on the pickler in the box was backed along-nide the engine house, a pulley on the pickle and belted up with the pulley on the pickler. One man fed the machine with solution and grain. The pickled grain was discharged right into the wagon box; pickler, grain and all was hauled to the field and the grain shoveled from the wagon box to the areder box as needed.

your work. (3) Let the engine do the chores. (4) Try the six horse outfit and when the boys come back from the front they will appreciate the improve-ments.

Make a Harrow Cart

Here is an idea for a harrow cart which may save some son's father weary legs. Take two old buggy wheels and axle. In the middle of the axle clamp a nice straight-peeled poplar pole. Brace it. Bolt an old binder seat to the pole, fasten the other end to the draw bar of the harrows and, presto! You will have a harrow cart hard to beat, easy to draw and up out of the dust. Bo thes to sum up to help overcome

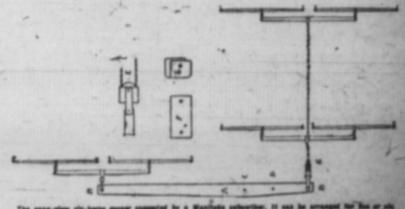
Bo then to sum up to help overcome the labor shortage this spring: (1) Have things ready, seed cleaned, grain crushed, hay in the loft, harness re-paired, implements overhauled, whif-fle trees on every machine. (2) Plan

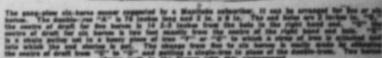
HUBERT P. P.

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for this. Repairs are generally cash. Arrange-ments are necessary to facilitate phone orders and I think it essential that a farmer should be estitled to and sup-plied with a list of parts with price and shipping weight for each machine. This will refer particularly to mail order houses selling machinery. Their service will never be really appreciated unless they establish branch agencies in ural districts to supply parts and new

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