

## BALMER LAWRIE COMPANY LIMITED (BALL)

BALL is subsidiary of IBP Company Ltd. It manufactures and markets a diversified range of products which include steel barrels, drums, marine and special containers, greases and special lubricants, leather chemicals and LPG cylinders. The company also acts as a canalising agency for import of paraffin wax and has recently set up a joint venture in Dubai for manufacturing barrels, kegs, conipails and cans.

## LUBRIZOL INDIA LIMITED (LIL)

LIL was set up by the Government of India in 1966 in technical and financial collaboration with the Lubrizol Corporation, USA. It manufactures Chemical Additives which are used by oil companies for treatment of fuels and lubricants.

## BONGAIGAON REFINERIES AND PETROCHEMICALS LIMITED (BRPL)

BRPL was incorporated in 1974 as a Government of India company. The refinery utilises the indigenous crude available in Assam and the North-Eastern region to manufacture products like naphtha, HSD, LDO, SKO, FO, ATF, CFC, etc. It has also established a petrochemical complex with an installed capacity of Xylene, DMT, and Polyester Staple Fibre.

### FINANCIAL PARAMETERS/PROFITABILITY OF VARIOUS ORGANISATIONS INDIAN OIL AND GAS SECTOR

(Cdn \$\$/Millions)  
(Conversion Cdn \$1 =Rs 10)

Name of Organisation	Budget 1987-88	Sales	Production cost	F. E. Utili-sation*	Imports	Profit before Tax	Profit After Tax	No. of Em-plo-ees
ONGC	2056.26	5996.00	1941.00	1107.00	1629.00	2202.00	1629.00	45737
OIL	195.00	524.59	308.88	121.31	48.15	53.14	30.59	8920
GAIL	670.24	35.82	40.34	15.12	277.29	N.A.	N.A.	72
IOC	151.02	13940.00	4503.10	61.18	1500.00	421.68	315.77	25728
HPCL	66.27	3795.53	2235.29	31.36	29.31	13.28	11.28	9050
MRL	27.65	1226.83	1189.60	19.07	25.00	28.06	23.56	1201
CRL	32.70	860.04	841.64	10.01	344.31	2.50	2.12	1094
BPCL	102.81	2851.71	1212.95	23.01	46.57	41.24	35.05	9962
IBP	9.88	808.00	799.43	NIL	1.81	7.84	4.69	1995
BILL	0.20	5.64	12.49	0.03	0.03	(7.22)	(7.22)	1348
BALL	5.60	160.00	152.49	2.52	20.64	6.51	4.01	2550
LIL	3.63	138.31	128.78	NIL	28.72	10.20	6.80	484
BRPL	28.15	317.56	278.87	11.40	7.60	11.48	9.76	1735
EIL	12.61	54.50	N.A.	3.90	N.A.	16.00	10.50	3747

\* Foreign Exchange Utilisation