REPORT 4 87/09/25 QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 PAGE : 1f

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 658-BRIDGETOWN

015-CONSTRUCTION INDUSTRY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

BUILDING PRODUCTS

ADDITIONAL EFFORTS WITH CANADIAN TRADING HOUSES SPECIALIZING IN CONSTRUCTION MATERIALS AND BUILDERS HARDWARE.

PROMOTE CANADIAN INTEREST RE: PROPOSED PORT DEVELOPMENT PROJECT IN ST. LUCIA

ACTIVE FOLLOW UP ON LOCAL INTEREST FOR JOINT VENTURES IN BUILDING MATERIALS SUBSECTOR.

ANTICIPATED RESULTS:

ADDITIONAL SALES AND BUYING CONNECTIONS IN TERRITORY.

CANADIAN CONSULTING SERVICES POSSIBLE SALE OF BUILDING MATERIALS.

NEW INVESTMENT IN TERRITORY, TECHNOLOGY TRANSFER.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ACTIVE FOLLOW-UP TO TRADE SHOW. CONCLUDE AGREE-MENT FOR LPG PLANT (EDC FINANCED). NATURAL GAS

PIPELINE PROJECT. PORT PROJECT, ST. LUCIA.

QUARTER: 2 ----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

NUMBER OF NEW AGENCIES & EXPORT SALES. AGREEMENT SIGNED & UNDER CONSTRUCTION. EXPECTED MID-JULY. WITH 2 GENERAL ELECTIONS IN 1 MONTH NOT SURPRISING NO DEVELOPMENT.