

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 422-VIENNA

016-INDUSTRIAL MACHIN, PLANTS, SERV.
AUSTRIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

MANUFACT & MATERIAL PLANT, EQP.

THE POST EFFORTS IN CREATING COMPREHENSIVE LIST OF AUSTRIAN MANUFACTURERS AND DISTRIBUTORS OF CNC MACHINES HAS BEEN ALMOST COMPLETED. WE EXPECT TO FINALIZE IT WITHIN NEXT FEW MONTHS.

THE COMPLETED LIST WILL FACILITATE J/V, TECHNOLOGY TRANSFER AND MANUFACTURE UNDER LICENSE AND RECIPROCITY IN REPRESENTATION.

ASSUMING THAT POST WILL BE GIVEN REQUESTED DATA PROCESSOR WE WOULD DEVELOP A CONTACT SYSTEMS LIST ON SECTORIAL BASIS FOR CANADIAN COMPANIES.

ESTABLISH COMPREHENSIVE SOURCING NETWORK FOR USE OF CANADIAN EXPORTERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 SECOND PHASE OF PREPARATION FOR CANADIAN ENVIRONMENT TECHNOLOGY MISSION TO AUSTRIA SEPT '88.

LIST OF CONTACTS FOR THE MISSION ESTABLISHED; MAJOR POTENTIAL PARTNERS IDENTIFIED.

QUARTER: 1 VISIT OF DR. MAY OF UNIDO TO CANADA ARRANGED IN MAY '88.

VISIT RESULTED IN POSSIBILITY TO ESTABLISH TRUST FUND AGREEMENT BETWEEN UNIDO AND CIDA TO FINANCE CANADIAN CONSULTANTS WORK OVERSEAS;

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----