

## Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights  
Submitted by Posts by Region

Region: UNITED STATES

Mission: 601 BOSTON

Market: 577 UNITED STATES OF AMERICA

Sector: 004 DEFENCE PROGRAMS, PRODUCTS, SERV

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import)	\$ 16480.00M	\$16160.00M	\$15310.00M	\$14490.00M
Canadian Exports	\$ 85.00M	\$ 90.00M	\$ 92.60M	\$ 50.60M
Canadian Share of Import Market	0.51%	0.55%	0.60%	0.30%

## Major Competing Countries

## Market Share

i) 577 UNITED STATES OF AMERICA	098 %
ii) 051 UNITED KINGDOM	001 %
iii) 128 GERMANY WEST	001 %
iv) 237 ITALY	001 %
v) 112 FRANCE	001 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 100 \$M AND UP

Current status of Canadian exports: Well established and growing

Products/services for which there are good market prospects

## Current Total Imports

	In Canadian \$
i) MIL RADIOS	\$ 50.00 M
ii) SPACE BASED RADAR	\$ 0.00 M
iii) MIL APPLICATION	\$ 0.00 M
iv) MICROWAVE LANDING SYSTEMS	\$ 0.00 M
v) RAST	\$ 0.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: AIR DEFENCE INITIATIVE  
Approximate Value: \$ 2000 M  
Financing Source:  
For further info. please contact:  
W.J. SANFORD

ii) Project Name: SPACE DEFENCE INITIATIVE  
Approximate Value: \$ 1000 M  
Financing Source:  
For further info. please contact:  
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