

BUSINESS OPPORTUNITIES

Before entering into a contractual agreement with a company, readers are advised to verify the bonafides of the companies listed here.

CHINA (PEOPLE'S REPUBLIC) — A Canadian-based consulting company seeks companies interested in meeting trade groups from China to explore business opportunities in the following areas: **environmental technology and products, metals technology and products, power generation technology and products, specialty chemicals, medical technology and products, agri-products and tourism.** Contact Elite International Professional Exchange Ltd., Suite 900, 1788 West Broadway, Vancouver, B.C. V6J 1Y1, Tel.: (604) 737-8997, Fax: (604) 738-5882, E-mail: elite_international@bc.sympatico.ca

INDIA — An Indian agriculture and agro-industry consulting firm seeks a Canadian partner to help set up an **integrated horticulture complex** with world-class facilities. Facilities to be developed include a model nucleus farm for technology transfer, precooling centres, a packing house for fruits and vegetables, a refrigerated transport system, and temperature-controlled warehouse. Interested companies should contact Agrotech Projects, 12-A Murali Street, Mahalingapuram, Madras 600 034, India, Tel.: (91) 44-825-8716/823-4008, Fax: (91) 44-825-8716.

JAMAICA — On behalf of its clients, a Canadian company wishes to present the following opportunities:

- A Jamaica-based company seeks joint venture partners in **building and operating a**

rest/nursing home. The facility will be located near Montego Bay Airport. (code JA01897)

- A world-renowned farm operation seeks joint venture partners in **chicken, egg, feed, pig, goat, equipment and machinery.** (code JA01797)

- Several construction companies seek joint venture partners in **solar energy technologies.** (code JA01697)

- A large city seeks joint venture partners for **garbage collection, processing and recycling.** Transportation, technology and financing are essential. (code JA01597)

- Several small fishing companies seek joint venture partners to improve their **fishing opera-**

tions and technologies. (code JA10497)

Using the codes, contact Cleveland Blythe, The EMT Group, Fairview Mall, P.O. Box 55097, 1800 Sheppard Avenue East, North York, Ontario M2J 5B9, Tel.: (416) 410-5109, E-mail: emtecgrp@idirect.com

SOUTH ASIA — On behalf of its South Asian buyers, an Ontario firm seeks **aluminium bars, aluminium granules, ferro alloys and other secondary aluminium alloys.** Contact: J.K. Jain, PeJay Tading Ltd., 1270 Playter Place, Oakville, Ontario L6M 2V4, Tel.: (905) 469-8869, Fax: (905) 469-9259, E-mail: jkjain@netcom.ca

The EBRD — Continued from page 3

actively building trade lines, setting up project finance units and taking part in EBRD loan syndications.

Canadian resource-based firms — particularly those in the oil and gas, mining, agri-business, and pulp and paper industries — also have excellent potential in the region served by EBRD. Russia, Ukraine, Poland, Romania and Kazakstan are just a few of the EBRD countries offering Canadian firms a competitive advantage if they invest in partnership with the Bank.

Other industry sectors well placed to take advantage of EBRD facilities are telecommunications, aircraft manufacturing and airport construction,

road and rail transport, waste water treatment and electricity generation and transmission.

For more information...

The Canadian Office at the EBRD works with Canadian firms to help them better understand how the Bank operates and how to pursue EBRD opportunities in the private and public sectors. Contact John Kur, Director's Assistant, Office of the Director for Canada and Morocco, European Bank for Reconstruction and Development, One Exchange Square, London EC2A 2EH United Kingdom, Tel.: (44-171) 338-6509, Fax: (44-171) 338-6062, E-mail: kur@ebrd8.ebrd.com