

DRY GOODS  
MILLINERY  
LADIES' READY-TO-WEAR APPAREL

# SPENCER NEWS

FURNITURE  
CROCKERY  
SHOES  
MEN'S CLOTHING



**Auto Veiling at per yd., 35c.**

Special value in CHIFFON. AUTO VELLING, 20 in. wide, beautifully quality in colors, navy blue, brown, white, black, grey, green, taupe, prune, reseda, mauve, sky, champagne and purple. Special, per yard . . . . . 35c

**\$27.50 to \$35.00 Ladies' Suits, \$14.75**

A shipment of these suits came to hand today, and as the season is practically over for selling them at their regular prices, we have marked them at the January Sale Price. They came in Serges, Venetian, Vicuna and Panamas, in colors, grey, green, wisteria, Oxford, mauve, navy and black. Also a few stripe effects. Regular values \$27.50 to \$35.00. Monday . . . \$14.75

**Newest Styles in Ladies' Neckwear at Special Jan. Sale Prices**

WHITE LAWN AND LACE STOCK, with lawn ruching . . . . . 25c  
WHITE TUCKED WASH STOCK, finished embroidery and lace ruching . . . 25c  
FINE LAWN STOCK, with lace ruching and bow to match . . . . . 50c  
DAINTY SATIN AND LACE COLLARS, with narrow silk braid and beaded trimming . . . . . 50c  
WHITE LAWN AND GUIPURE LACE STOCK, with nice full jabot to match, \$2.00 and . . . . . \$1.50  
WHITE SWISS EMBROIDERED TURNOVERS, some very dainty patterns, each 25c, 20c and . . . . . 15c  
FANCY SILK AND SATIN DOUBLE BOWS, with shield fastener, all colors, 35c and . . . . . 25c  
FANCY VELVET RIBBON BOWS, in black and colored, each 75c, 50c and . . . . . 25c

**Monday's Sale Features Are an Exquisite Assortment Ladies' Fine Net and Silk Waists**

The Sale of Ladies' High Grade Waists, which is scheduled to take place Monday, will stir the buying interest of every woman who wishes to procure a fine, stylish waist at a considerable saving. This magnificent assortment comprises a number of beautiful French effects. Fine hand-embroidry and lace adorn the fronts of



the silk ones, but the general make-up of the Net Waists included is, indeed, above comprehension.



Reg. Val. \$6.75 to \$11.50, Monday, \$3.75. The Waists shown in our Government Street windows at \$3.75 comprise values leading from \$6.75 to \$11.50. These are in net and silk. The net ones are lined throughout, and are beautifully made. The silk is indeed a marvel, and reflects great credit on the manufacturer's skill. They are in shades of ceru, light blue and white. Your choice of these Monday at \$3.75

Reg. Val. \$12.50 to \$17.50, Monday, \$5. All lovers of the Waist Beautiful will be here sharp on time Monday morning, as beyond a doubt these are the greatest bargains that have been offered for some time. This lot consists also of all-over net and silk. The fronts are handsomely trimmed with French trimming, while the beautiful embroidered fronts lend a charm to them that is simply entrancing. A glance at our Government Street window means much to you.

**Regular \$18.50 to \$35.00 Waists, Monday, for \$7.50**  
Charming Styles in Women's Waists which are regularly priced at figures ranging from \$18.50 to \$35.00, proudly invite the scrutiny of ladies of taste and refinement. These include all-over nets and finest silk, trimmed with beautiful French embroidery, Valenciennes with Madiera embroidery and green silk ribbons, touches of individuality that make them quite the most fairy-like waists that imagination could paint. But just imagine the great reduction, from \$18.50 to \$35.00—your choice Monday at . . . . . \$7.50

**Final Clearance of Ladies' Fine Coats**



There are only a few more days left to clear, our January Sale goods in the Coat and Suit Department, and each of these days will be devoted to some special line.

Monday will be Coat Day, and as we have to get clear of them in one day, naturally the prices had to be lowered. It's not necessary to explain further. You know what the prices were in the last three weeks. Now look at these.

**\$15 Coats for \$5**

This includes our whole stock of Broadcloth, Serge and Tweed Coats, in semi-fitting style, some with military collars, in good range of colors. Regular values up to \$15.00. Monday's price . . . . . \$5.00

**\$27.50 Ladies' Coats for \$11.75**

This includes all our Ladies' Coats, in chiffon finished broadcloths, serges and tweeds, in semi-fitting styles, some trimmed with braid and others with self, full range of colors. Regular values up to \$27.50. Monday . . . . . \$11.75

**\$45.00 Ladies' Coats for \$16.50**

This includes all our better grade Coats, in ottoman cords, covert coating, coating serges and tweeds, in a good assortment of shades. Regular up to \$45.00. Monday . . . . . \$16.50

**Shoe Buyers' Confidence**

The confidence of the public in the solid bargains to be obtained here is well shown in the large numbers who come back again and again—for more—and go away better pleased than ever. And no wonder—Look at these prices:

Men's Sporting Boots, 15 inches high, made of best oil tanned leather, tan or black. Regular price \$6.00. Monday . . . \$4.50

Men's English-made Box Calf Bluchers, medium weight, full bellows tongue, tan or black. Regular price \$6.00. Monday . . . . . \$4.50

Men's Box Calf Bluchers, stout sewn soles. Regular value \$2.50 and \$3.00. Monday . . . \$1.95

Women's Boots, in box calf and Dongola kid, Blucher cut. Regular value \$2.50. Monday's price . . . . . \$1.75

Women's Boots and Oxfords, box calf and Dongola kid. Regular value \$2.00. Monday . . . \$1.25

Women's Evening Slippers, patent leather and vic kid. Regular prices \$2.50 and \$3.00. Special Monday . . . \$1.75

Women's Cloth Overgaiters, black, to-button length. Regular price 50c. Monday . . . 25c

Boys' School Boots, in strong buff leather, all sizes, 17 to 5. Regular price \$1.50. Special Monday . . . . . 90c

Girls' Box Calf and Dongola Kid Boots, Blucher cut. Regular price \$2.00. Monday . . . \$1.25

Infants' Soft Sole Moccasins, in tan, pink, white, etc. Regular price 40c. Monday . . . . . 25c

**Hair Dressing Parlors: 3rd Floor Annex. Madame Russell, Specialist in Transformation, Manicuring, Etc.**

**The Girl From 12 to 16 Years Her Underclothing**

Simplicity and neatness are of course the two requisites. Elaboration displayed on any of her clothes is poor taste. The following special garments from our White Sale are practical underclothes at practical prices.

**DRAWERS**  
At 40c.—Cambric with an embroidery edge.  
At 50c.—Muslin with full ruffle, trimmed with imitation torchon and edge.

**NIGHTGOWNS**  
At 75c.—Cambric, trimmed daintily at the neck with embroidery.

**SKIRTS**  
At \$1.00—Good substantial kind with pleated embroidery ruffle.  
At \$2.00—Flounce trimmed with lace and having three rows of insertion above the flounce. Good full underlay.

**Night Dresses and Corset Covers**

Night Dresses at \$1.25—This is an extra special value. They are made in slipover styles with deep yoke of all-over embroidery; three-quarter sleeves of embroidery. Extra well made and finished.

Corset Covers at 25c.—Corset covers made of cotton in very dainty styles, trimmed with torchon lace. Other styles trimmed with beading and baby ribbon.

Corset Covers at 35c.—These are made in both tight and loose fitting styles, trimmed with lace and embroidery.

Corset Covers at 50c.—Here is one style which we are sure will appeal to you; made with three rows of insertion across the front, neck and sleeves finished with torchon lace. Other styles with yoke of wide lace.

Corset Covers at 75c.—These are extra special value. One style is of all-over embroidery, trimmed with lace. Others are made of yoke of lace, narrow beading and baby ribbon.



**It Is Not Only Price, But It Is Quality at the Price in This White Sale**

"Isn't the quality wonderful?" we've grown used to that exclamation from people who visit the White Sale. We calculated how to make people say this by ordering makers to put our materials (selected from our own store) in their styles.

Therefore: We have these good nainsook nightgowns at 90c. All have that soft feel of higher-priced garments. Each has low or square neck and kimono sleeves. One has tiny embroidery edge at neck and sleeves—simple but fine. A more elaborate one has solid lace yoke; another owns square neck and kimono sleeves outlined by deep embroidery insertion; still another with a round yoke of dotted Swiss. And many other styles.

Also at 90c those high or V neck and long sleeve muslin undergowns which the old-fashioned woman prefers. Generally these have alternate embroidery and plaits in the yoke, but there is a variety of styles.

Combinations of drawers and corset cover of fine nainsook with ribbon beading and either lace and embroidery, trimmings commend themselves to women who like both price and garments to fit. 75c and 90c.

**Children's Skirts**

Ages 2 to 14, at 50c to \$2.00. Our January White Sale offers a multitude of substantial savings to all mothers of moderate means, and who always make it a point to make their small purchase go as far as possible.

Children's Skirts, made of fine cambric trimmed with Valenciennes lace and insertion, and fine Swiss embroidery and insertion, some with bands, others in waist styles. These would ordinarily sell for twice what we are asking in our January Sale.

**White Wave of Children's Nightdresses**

At 75c—Children's Night Dress, made of cotton, front is made of embroidery and tucks in very dainty effects, necks and sleeves frilled with embroidery.  
At 90c—Children's Night Dress, made of fine cotton tucked yoke, with embroidery down front, neck and sleeves

**A Demonstration**

The celebrated Vanishing Massage Cold Cream is now being demonstrated and we invite you to try its wonderful properties. This cream is by far the best of its kind ever introduced and gives unbounded satisfaction to all who have used it. An application renders the skin soft, smooth and velvety and immediately allays any smarting and roughness caused by cold winds, sunburn, etc. It can be used in all cases where a healing and nourishing tonic is required.

It is absolutely free from any injurious ingredients, is not greasy and is immediately absorbed by the skin. Massage Treatment Free.  
Sold in Pots at 25c and 50c

**Blankets and Down Quilts Prices Lower**

A rare opportunity to buy an extra good quality Wool Blanket at the price usually paid for a very inferior blanket. The fact that they are soiled does not detract from the quality in any way. The number is limited, so don't neglect making your purchases on Monday morning.

Fine White Wool Blankets, heavy quality, pink or blue borders. The \$6.75 quality. Slightly soiled. On Sale Monday, per pair . . . . . \$4.50

Fine White Wool Blankets, very large and heavy, pink or blue borders or checked. The \$7.50 quality. Soiled. On Sale Monday, per pair . . . . . \$4.90

Fine White Wool Blankets, pure fleeces, large size, very soft and warm. The \$8.75 quality. Slightly soiled. On Sale Monday, per pair . . . . . \$5.75

Down Quilts—Art silk lining covering, paneled with solid colors, large assortment of patterns. The regular \$6.75 quality. On Sale Monday . . . . . \$4.50

**Flurry in the Dress Goods Market**

Fancy Lustre cream grounds with colored stripes. Sale . . . . . 50c  
Duchess Cloth, fine rich satin finish, in light navy, navy, marine, grey, taupe, myrtle, moss, seal brown, nut brown. Sale . . . . . 75c

Self-Striped Satin Cloth, in reseda, navy, marine, seal brown, myrtle, gendarine, grey, taupe, 52 inches wide. Sale . . . \$1.00  
Panama, navy, marine, light grey, brown, seal brown, myrtle and black. Sale . . . . . 50c  
Satin Soilel, in navy, terra cotta, grey, brown. Sale . . . . . 50c  
Duchess Cloth, in navy, tangerine, fawn, reseda, myrtle, sage, seal brown, light brown. Sale Price . . . . . \$1.00

Broadcloth, in seal brown, nut brown, marine, navy, light fawn, moss, 52 inches wide. Sale . . . . . \$1.25

**To Mothers of Boys**



Prices on Suits and Reefers Fall Just in Time for the Boy Who Wears Out Two a Season.

Some of these worthy clothes are from our own carefully chosen stock. On the others the loss is on the makers, who had either too many garments or an overplus of cloth, which they were glad to make up.

At \$5.75—There are 150 Norfolk and double breasted jacket suits of all-wool chevots, for boys of 8 to 16 years.

At \$1.50—About the same number of reefers of fancy and plain blue chevot, for boys of 3 to 14 years. Several degrees of fineness among these, costing ordinarily all the way from \$2.25.

The reduction in prices is important, but more important is the absence of any lowering of quality below our regular high standard.

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