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I know that there are thousands and thousands of people who have never heard the Genuine Edison Phonograph. I can't tell you one-twentieth of the wonders of the Edison; nothing I can say or write will make you actually hear the grand full beauty of its tones. No wonders can begin to describe the tender, delicate sweetness with which the genuine Fireside Edison reproduces the soft, pleading notes of the flute or the thunderous. crashing harmony of a full brass band selection. And you can get the records in any language you wish. The only way to make you actually realize these things for yourself is to loan you a Genuine Edison Phono-graph free and let you true it. graph free and let you try it.

**Our Easy Payment Plan** 1 have decided on an easy payment plan that gives you absolute use of the phonograph while paying for it. \$2.00 a month pays for an outfit. There is absolutely no lease or mortgage of any bind no lease or mortgage of any kind, guarantee from a third party, no going before a notary public, and the payments are so very small and our terms so liberal that you never notice the payments.

If You Want to Keep It that is, if you wish to make the Phonograph

 where the recept it that is, it you wish to make the training approximation your own, you may do so, but it is not compulsory. I am asking you merely to send for a free demonstration.
Owners of Edisons - 1910 Model Equipments Now Ready ! All those who already own an Edison Phonograph can wonderfully improve their old machines, making them almost like the new 1910 machines, and can also get the SUPERP new 1010 Edition Ambarel records the and can also get the SUPERB new 1910 Edison Amberol records, the loudest, clearest, most beautiful records ever made, playing TWICE AS LONG as any of the records heretofore made. Owners of Edisons write for tree circular AA, describing all this. - F. K. BABSON, 'Manager,

F. K. BABSON Bdison Phone Distributors, 355 Portage Avenue, Dept. 5021a, WINNIPEG

possible of your friends to hear this won-derful Fireside Edison. You will want to do this anyway because you will be giving them genuine pleasure. I feel absolutely certain that there will be at least one and probably more who will want an Edison of their own. If they don't, if not a single one of them orders a Phonograph (and this sometimes happens) I won't blame you in the slightest Distributors I shall feel that you have done your part when you have given these free concerts. You won't be asked to act as our agent or Edison Phone to provide the phone to phone the phone to phone the phone to phone the p even assist in the sale of a single instrument. Get the Latest Edison Catalogs

Just sign your name and address on the attached coupon now and mail it to us. I will send you our superbly illustrated Edison Phonograph Catalog, the very latest list of Edison Gold Moulded and Amberol Records (over 1500 of them in all languages)and our Free Trial Certificate entitling you to this grand offer. Sign the cou-BABSON pon now, get these catalogs and select your records at once. Remember the free concerts. Sign the coupon right now. Do it 6.