

Mr. CLEAVER: The report which I have shown you, Mr. Forsyth, is marked as exhibit 1 in regard to this hearing.

Hon. Mr. STEVENS: Might I suggest that Mr. Forsyth have the document in his hand.

WITNESS: Thank you.

*By Mr. Cleaver:*

Q. Would you tell the committee what your interest is, and what led you to make that report?—A. Well, my interest in the matter is that I have been interested for another company and—

Q. As counsel for another company?—A. As counsel for another company; I have been interested in this matter for now some four or five years.

*By Mr. Vien:*

Q. What is the name of that company?—A. The Discount and Loan, which is a company incorporated under charter.

*By Mr. Cleaver:*

Q. What is the Discount & Loan Company?—A. It is a company operating under a charter very similar to the charter of the other company.

Mr. MARTIN: That is a branch of the United States company.

*By Mr. Cleaver:*

Q. Is it the same as the company you represent?—A. You will take my answer on that, Mr. Cleaver; but I understand the company is controlled by a United States company called the Beneficial Management Corporation. There may be some connection—

Q. What standing has the Beneficial Management Corporation in the United States? Is it one of the large loan companies or is it one of the small companies?—A. It is a very large company.

Q. Would you say the largest?—A. I think it is the largest; of course, that is a matter with respect to which some other people here are perhaps better qualified to speak than I am. I think it is the largest.

Mr. JACOBS: Do they charge the largest rate of interest?

The CHAIRMAN: Just a moment, please; suppose we allow Mr. Cleaver to finish his examination and then others may ask questions.

Hon. Mr. STEVENS: Hear, hear.

*By Mr. Cleaver:*

Q. I take it then that the company you represent would be in opposition to the Household Finance Company, one of its keenest competitors?—A. There is no doubt that these companies are competitors, but if you mean by that that my presence—

Q. I am not meaning anything like that; so far as I am concerned I just want to get the comparative position of the two companies?—A. Of course, I do not want to take up time unnecessarily, and I want to answer your questions; but, Mr. Chairman, I think I am entitled to stand on the answer that I want to make.

Q. It will oblige the committee if you will?—A. I want to say to you gentlemen just this; that my opposition to these measures is not dictated to me by the Beneficial Management Corporation or anyone else; I think I might say without undue modesty that any dictating in that case was done by me.

Mr. JACOBS: The tail wags the dog.

The WITNESS: The tail wags the dog in this particular case.